ARGENTINA, - REPUBLIC OF

BANK NOTES

1981- only

cc: EHW

VIA TELECOPIER 1/2/81
TIME 950 AM/PM NY Time

H.V.D.
JAN - 6 1981

JANUARY 2, 1981

FOR MR. JOHN FIELD

ARGENTINA. RE OUR PHONE CONVERSATION WEDNESDAY, GENERAL CONDITIONS HAVING AN EFFECT ON PRICE ARE AS FOLLOWS:

ARTICLE 32 - EACH PROPOSAL MUST INCLUDE:

A) THE INDICATED GUARANTEE;

B) SHOULD A MODEL BE REQUESTED, THE MODEL OR DOCUMENT PROVING IT WAS FORWARDED;

C) DESCRIPTIONS, CATALOGUES OR PAMPHLETS CLARIFYING THE PROPOSAL, WHEN SO NEEDED.

ARTICLE 17 - ALL BIDDERS MUST SECURE COMPLIANCE WITH THEIR PROPOSALS BY ACCOMPANYING A SURETY BOND FOR 5% OF THE VALUE. SHOULD MORE THAN ONE OFFER BE MADE FOR THE SAME ITEM, THE SURETY BOND MUST BE CALCULATED ON THE HIGHER PRICE. THE AWARDEE WILL SECURE COMPLIANCE WITH THE CONTRACT BY SUBMITTING A SURETY BOND FOR 10% OF ITS VALUE. THIS APPLIES TO ANY INCREMENT TO EXISTING CONTRACTS.

ARTICLE 18 - THE SURETY BOND FOR THE AWARD MUST BE HANDED TO OR DEPOSITED TO THE ORDER OF BANCO CENTRAL DE LA REPUBLICA ARGENTINA WITHIN TEN (10) DAYS FROM DATE OF NOTIFICATION TO THE AWARDEE.

ARTICLE 20 - CONCERNING PROPOSALS WITH VALUE IN FOREIGN CURRENCY, THE SURETY BONDS MUST BE MADE IN THE SAME CURRENCY AS THE QUOTATION.

ARTICLE 21 - UNLESS OTHERWISE SPECIFIED, THE SURETY BOND MUST TAKE ONE OF THE FOLLOWING FORMS:

A) CASH OR CHECK, WHICH WILL BE DEPOSITED IN THE TREASURY DEPT.;

B) IN SECURITIES AND NATIONAL BONDS, OR ANY OTHER NATIONAL, PROVINCIAL, OR MUNICIPAL SECURITY, PROVIDED IT IS OFFICIALLY LISTED IN THE STOCK EXCHANGE IN BUENOS AIRES.

C) WITH SIGHT DRAFT SIGNED BY AUTHORIZED OFFICERS OF THE COMPANY, OR BY THE HOLDER OF POWER OF ATTORNEY FROM THE AWARDEE, WAIVING RIGHT TO EXCEPTIONS;

D) WITH INSURANCE BOND, ISSUED IN FAVOR OF THE BANK, THROUGH INSURANCE POLICY APPROVED BY THE NATIONAL INSURANCE SUPERINTENDENCE;

E) OTHER DOCUMENTS AND SECURITIES RECOGNIZED BY A QUALIFIED AUTHORITY, TO THE BANK'S SATISFACTION.

ARTICLE 22 - WHEN THE AMOUNT OF THE SURETY BOND FOR THE AWARD EXCEEDS 760,000 PESOS AND IS IN THE FORM OF A PROMISSORY NOTE, IT MUST BE ENDORSED BY A BANK.

ARTICLE 58 - SHOULD THERE BE EQUALITY IN PRICES, QUALITY AND DELIVERY, THE RESPECTIVE BIDDERS WILL BE ASKED TO SUBMIT, IN WRITING AND WITHIN THREE (3) DAYS, REVISED PROPOSALS, WHICH WILL BE RULED BY THE SAME PROCEDURES AS THE ORIGINALS.

ARTICLE 66 - NO CONTRACT MAY BE SUBCONTRACTED OR TRANSFERRED WITHOUT PREVIOUS WRITTEN AUTHORIZATION FROM THE BANK.

ARTICLE 84 - INVOICES FOR PAYMENT MUST BE SUBMITTED IN DUPLICATE. PAYMENT WILL BE MADE WITHIN EIGHT (8) DAYS FROM PRESENTATION, PROVIDED THAT THE ITEMS OR SERVICES DELIVERED ARE IN ACCORDANCE WITH CONTRACT SPECIFICATIONS.

ARTICLE 90 - LOSS OF THE SURETY BOND COVERING THE PROPOSAL WILL BE CAUSED BY

A) THE BIDDER WHO WITHDRAWS HIS PROPOSAL, AND

B) THE AWARDEE WHO WERE NOT TO ACCEPT THE AWARD OR WERE NOT TO SUBMIT THE SURETY BOND FOR 10% OF THE VALUE OF THE AWARD WITHIN THE TEN (10) DAY PERIOD, IN ADDITION TO ANY OTHER SANCTIONS STIPULATED IN THE REGULATIONS.

ARTICLE 91 - EXCEPTING CASES OF ACCIDENTS OR FORCE MAJEURE, IMMEDIATELY ADVISED BY THE AWARDEE, WHICH IN THE OPINION OF THE BANK JUSTIFY THE DELAY IN DELIVERY, A DAILY PENALTY WILL BE APPLIED AMOUNTING TO TWO PER THOUSAND OF THE VALUE OF THE ITEMS NOT DELIVERED. IN ADDITION, THE PENALTIES ESTABLISHED IN THE CORRESPONDING CLAUSES OF THE CALL FOR BID WILL APPLY.

THE PENALTY WILL NOT BE APPLIED IF DELIVERY IS MADE WITHIN THE FIRST FOUR (4) DAYS; IF IT IS NOT, THESE DAYS WILL ALSO BE INCLUDED IN THE PENALTY COMPUTATION.

BEST REGARDS AND HAPPY NEW YEAR.

OWEN

TRANSLATION mag

H.V.D.

TELEX - FROM BUENOS AIRES, ARGENTINA

JANUARY 6, 1981

ATT. MESSRS. CLARENDON/MCGEHEE

A) PLEASE BRING TWO ANNUAL REPORTS EACH 1978 AND 1979.

B) BRING SIGNED FORMS FOR INSURANCE COMPANIES, WITH SIGNATURE CERTIFIED BY NOTARY PUBLIC AND LEGALIZED AT THE ARGENTINIAN CONSULATE, REGARDING THE COUNTERGUARANTEE.

C) TRANSCRIPTION OF THE REPLY TO CONSULTATION:

WE WRITE TO YOU WITH REFERENCE TO YOUR REQUEST OF CLARIFICATION OF SOME CONCEPTS IN THE CONDITIONS OF CALL FOR BIDS NO. 2100/80 FOR THE CONTRACTING OF PRELIMINARY WORK AND PRINTING OF BANK NOTES.

WE HEREBY REPLY TO YOUR QUESTIONS IN THE ORDER THEY HAVE BEEN ASKED IN YOUR NOTE:

1) PAPER FORMAT

THE SIZE OF THE SHEETS AND OF THE NOTES, AS MENTIONED IN ARTICLE 7 OF THE CALL FOR BIDS, CORRESPOND TO 642 X 495 MILLIMETERS AND 155 X 65 MILLIMETERS, RESPECTIVELY. THESE DIMENSIONS MAKE POSSIBLE THE PRINTING OF 28 UNITS PER SHEET. IN ADDITION, THE ABOVE-MENTIONED SIZE OF THE SHEETS CORRESPOND TO THE PAPER WHICH AFTERWARDS, ONCE THE JOBS HAVE BEEN GRANTED, THIS BANK WILL DELIVER IN ACCORDANCE WITH ARTICLE 13.

2) REPLACEMENT OF MISSING OR DEFECTIVE BANK NOTES

THE CHANGE OF DEFECTIVE BANK NOTES WILL BE PERFORMED BY MEANS OF REPOSITION SERIES, AS LONG AS THE BANK NOTE TO BE REPLACED IS NOT THE FIRST OR THE LAST ONE IN A THOUSAND. THESE SHOULD BE REPRINTED EXACTLY AS THE MISSING BANK NOTES.

3) PAPER CHARACTERISTICS

THE PAPER WILL HAVE A WATERMARK WHICH WILL BE PRODUCED AT THE TIME OF MANUFACTURE OF THE PAPER. THE WATERMARK SHOULD BE MOULD MADE, MULTI-TONE, AND THREE-DIMENSIONAL. THE WATER-MARK SHOULD BE LOCATED AT THE LEFT SIDE OF THE BANK NOTE IN A WHITE BAND OF A 36 MM WIDTH, AND ITS DIMENSIONS ARE 38 MM HIGH BY 25 MM WIDE.

4) COLORS - IMPRESSIONS

THE PRINTING OF THE BANK NOTES WILL BE MADE UTILIZING THE OFFSET PROCESS FOR THE SECURITY BACKGROUNDS, INTAGLIO FOR THE EFFIGIES, VIGNETTES, VALUE AND LEGENDS, AND THE TYPOGRAPHIC PROCESS FOR THE NUMBERING OF THE SERIES AND SIGNATURES.

THE COLORS TO BE UTILIZED FOR THE OFFSET PROCESS ARE: THREE COLORS IN THE FRONT AND TWO IN THE BACK AND FOR THE INTAGLIO PROCESS THEY ARE: ONE COLOR FOR THE FRONT, DIFFERENT FOR EACH VALUE, AND TWO FOR THE BACK.

VERY TRULY YOURS,

BANCO CENTRAL DE LA REPUBLICA ARGENTINA
NESTOR ALDREY - CARLOS VIALE (DEPARTAMENTO DE CONTRATACIONES)

D) VERBALLY CONSULTED REGARDING RENGLON 1) OF THE BASES, WHAT THE BANK WANTS IS THE VALUE OF EACH PLATE. IF POSSIBLE, SPECIFYING THE COST OF EACH ONE OF THE STAGES OF A) TO F) AND IN ALL CASES THE PERIOD OF TIME FOR THE EXECUTION OF EACH ONE OF THE STAGES.

REGARDING ARTICLE 12, THE 48,000 ARE DUE TO A WISH OF THE BANK TO HAVE A CASE WITH A BROAD BASE TO PERMIT STORAGE AND FOR THE DISTRIBUTION OF THE NOTES IN PACKS OF ONE THOUSAND 4 X 4 AT THE BASE, AND 3 PACKS HIGH.

E) DURING THE CONVERSATION ARTICLE 14 WAS DISCUSSED, THE INTENTION BEING IN PRINCIPLE THAT RENGLON 1 BE SUPPLIED BY ONLY ONE SUPPLIER AND EVENTUALLY RENGLON 2 BY MORE THAN ONE.

F) IT IS ESTIMATED THAT FOR THE HIGHEST DENOMINATION, AND ONLY FOR THIS ONE, THE BANK WILL REQUEST BETWEEN 20 AND 50 MILLION UNITS.

G) WITH REGARD TO THE SIZE OF THE PAPER, IN SPITE OF THE WRITTEN REPLY TO THE CONSULTATION, ANY PRESENTATION OF ALTERNATIVES WHICH ILLUSTRATE THE DIFFERENCE IN PRICES AND DELIVERIES WILL BE CONSIDERED.

REGARDING IMPRESSIONS, I CONSIDER THAT THE OUTLINE WE DISCUSSED IN NEW YORK IS STILL VALID.

I EXPECT YOUR TELEPHONE CALL TOMORROW.

REGARDS,

MAXIMO

MART
MART

JAN 06 1981 1554
BANKTE 421795
17909DIZA AR

BUENOS AIRES, 6 DE ENERO DE 1980

ATT. SRES. CLARENDON/MC GEEHEE
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B) TRAER FIRMADAS FORMULAS PARA COMPA⊠IAS DE SEGURO, CON FIRMA CERTIFICADA POR NOTARIO PUBLICO Y LEGALIZADAS EN EL CONSULADO ARGENTINO, CON RELACION A LA CONTRAGARANTIA.

C) TRANSCRIPCION DE LA CONTESTACION A LA CONSULTA:

-A: MS

NOS DIRIGIMOS A UD. CON REFERENCIA A SU PEDIDO DE ACLARACION DE ALGUNOS CONCEPTOS EN LAS CONDICIONES DEL PLIEGO CORRESPONDIENTE AL PEDIDO DE PRECIOS NRO. 2100/80 PARA LA CONTRATACION DE TRABAJOS PREVIOS E IMPRESION DE BILLETES DE BANCO.

A CONTINUACION CONTESTAMOS LAS PREGUNTAS DE ACUERDO CON EL ORDEN EN QUE HAN SIDO FORMULADAS EN SU NOTA:

1) FORMATO DEL PAPEL

EL TAMA⊠O DE LAS HOJAS Y DE LOS BILLETES, SEGUN SE MENCIONA EN EL ARTICULO 7 DEL PLIEGO, CORRESPONDE A 642X495 MILIMETROS Y 155X65 MILIMETROS, RESPECTIVAMENTE. ESTAS MEDIDAS POSIBILITAN UNA IMPRESION DE 28 UNIDADES POR HOJA. ADEMAS, EL FORMATO MENCIONADO DE LAS HOJAS CORRESPONDE AL PAPEL QUE POSTERIORMENTE, UNA VEZ ADJUDICADOS LOS TRABAJOS, ENTREGARA ESTE BANCO DE ACUERDO CON LO REFERIDO EN EL ARTICULO 13.

2) REPOSICION DE BILLETES FALTANTES O MAL IMPRESOS

EL CAMBIO DE BILLETES MAL IMPRESOS SE REALIZARA MEDIANTE LA UTILIZACION DE SERIES DE REPOSICION, SIEMPRE QUE EL BILLETE QUE SE REPONE NO SEA EL PRIMERO O EL ULTIMO DE UN MILLAR. ESTOS DEBERAN REIMPRIMRSE AL IGUAL QUE LOS BILLETES FALTANTES.

3) CARACTERISTICAS DEL PAPEL

EL PAPEL LLEVARA MARCA DE AGUA EFECTUADA AL TIEMPO DE LA FABRICACION, MOLDEADA, MULTITONAL Y TRIDIMENSIONAL. LA FILIGRANA SE UBICARA EN EL LADO IZQUIERDO DEL BILLETE EN UNA FRANJA BLANCA DE 36 MILIMETROS DE ANCHO Y SUS MEDIDAS SON 38 MILIMETROS DE ALTO POR 25 MILIMETROS DE ANCHO.

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4) COLORES - IMPRESIONES

LA IMPRESION DE LOS BILLETES SE REALIZARA UTILIZANDO ELPROCESO OFFSET PARA LOS FONDOS DE SEGURIDAD, EL CALCOGRAFICO PARA EFIGIES, VIÑETAS, VALOR Y LEYENDAS Y EL TIPOGRAFICO PARA LA NUMERACION DE LAS SERIES Y FIRMAS.
LOS COLORES A UTILIZAR CORRESPONDEN PARA EL PROCESO OFFSET: TRES COLORES EN EL ANVERSO Y DOS EN EL REVERSO Y PARA EL CALCOGRAFICO: UN COLOR PARA EL ANVERSO, DIFERENCIADO PARA CADA VALOR Y DOS PARA EL REVERSO.

SALUDAMOS A UD. MUY ATENTAMENTE.

BANCO CENTRAL DE LA REPUBLICA ARGENTINA
NESTOR ALDREY - CARLOS VIALE (DEPARTAMENTO DE CONTRATACIONES)

D) CONSULTADOS VERBALMENTE CON RELACION AL RENGLON 1) DE LAS BASES, LO QUE EL BANCO DESEA ES EL VALOR DE CADA PLANCHA. SI FUERA POSIBLE ESPECIFICANDO EL COSTO DE CADA UNA DE LAS ETAPAS DE A) A F) Y EN TODOS LOS CASOS LOS PLAZOS PARA LA EJECUCION DE CADA UNA DE LAS ETAPAS.
CON RELACION AL ARTICULO 12, LOS 48.000 RESPONDEN AL DESEO DE TENER UNA CAJA DE AMPLIA BASE PARA PERMITIR SU ESTIBAJE Y A LA DISTRIBUCION DE LOS BILLETES EN PAQUETES DE MILLARES 4 X 4 EN LA BASE CON 3 DE ALTURA.

E) EN LA CONVERSACION SE TRATO EL ARTICULO 14, SIENDO EN PRINCIPIO LA INTENCION QUE EL RENGLON 1 SEA PROVISTO POR UN SOLO PROVEEDOR Y EVENTUALMENTE EL RENGLON 2 POR MAS DE UNO.

F) SE ESTIMA QUE PARA LA DENOMINACION MAYOR, Y SOLO PARA ESTA. EL BANCO SOLICITARA ENTRE 20 Y 50 MILLONES DE UNIDADES.

G) CON RELACION AL FORMATO, A PESAR DE LA CONTESTACION ESCRITA A LA CONSULTA, SE ESTIMARA LA PRESENTACION DE ALTERNATIVAS QUE ILUSTREN SOBRE LAS DIFERENCIAS DE PRECIOS Y TIEMPOS DE ENTREGA.
EN CUANTO A LAS IMPRESIONES, CONSIDERO QUE SIGUE SIENDO VALIDO EL ESQUEMA DEL CUADRO TRAZADO EN NEW YORK.

ESPERO SU LLAMADO MAÑANA.

SALUDOS,
MAXIMO

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ARGENTINA
BANK NOTES
I.T.T.W.C. CO.
JAN 6 12 10 PM '81
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H.V.D.
JAN 8, 1981

JAN 06 1981 1207⊕
BANKTE 421795
17909DIZA AR
BUENOS AIRES, 5 DE ENERO DE 1981

ATT. SR. JIM CLARENDON - URGENTE -

CONFIRMO IMPUESTO DE SELLOS GRAVA CON 0,5 POR CIENTO SOBRE ORDEN DE COMPRA. ES DECIR, SOBRE TRABAJO ADJUDICADO Y CONTRATADO.

SALUDOS,
MAXIMO

ESTE MENSAJE TRATAMOS DE PASARLO DESDE AYER PERO AL PARECER ESTABA DESCOMPUESTO SU APARATO. PROBABLEMENTE LLAMAEMOS NUEVAMENTE MAS TARDE. DE LO CONTRARIO, SR SANTAMBROGIO SE COMUNICARA TELEFONICAMENTE CON UD.

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BANKTE 421795
17909DIZA AR

TRANSLATION:

I CONFIRM STAMP TAX IMPOSED OF 0.5% ON PURCHASE ORDER. THAT IS TO SAY, ON WORK AWARDED AND CONTRACTED.

REGARDS,

MAXIMO

WE HAVE TRIED TO SEND YOU THIS MESSAGE SINCE YESTERDAY, BUT APPARENTLY YOUR MACHINE WAS OUT OF ORDER. WILL PROBABLY CALL LATER. IF NOT, SR. SANTAMBROGIO WILL TELEPHONE YOU.

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TRANSLATION mag

H.V.D. JAN 9 1981

1/7/81 ARGENTINA BANK NOTES

TELEX - FROM BUENOS AIRES, ARGENTINA

JANUARY 6, 1981

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REGARDS,

MAXIMO

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JAN 6 4 05 PM '81
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JAN 06 1981 1554
BANKTE 421795
17909DIZA AR

BUENOS AIRES, 6 DE ENERO DE 1980

ATT. SRES. CLARENDON/MC GEEHEE
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SALUDOS,
MAXIMO

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1/6/81

TO: MR. JOHN FIELD - BRADBURY , WILKINSON

FROM: BUENOS AIRES, ARGENTINA
JANUARY 6, 1981

ATTENTION MESSRS. CLARENDON/MCGEHEE

A) PLEASE BRING TWO ANNUAL REPORTS EACH 1978 AND 1979.

B) BRING SIGNED FORMS FOR INSURANCE COMPANIES, WITH SIGNATURE CERTIFIED BY NOTARY PUBLIC AND LEGALIZED AT THE ARGENTINIAN CONSULATE, REGARDING THE COUNTER-GUARANTEE.

B/W

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THE PAPER WILL HAVE A WATERMARK WHICH WILL BE PRODUCED AT THE TIME OF MANUFACTURE OF THE PAPER. THE WATERMARK SHOULD BE MOULD MADE, MULTI-TONE, AND THREE- DIMENSIONAL. THE WATERMARK SHOULD BE LOCATED AT THE LFT SIDE OF THE BANK NOTE IN A WHITE BAND OF A 36 MM WIDTH, AND ITS DIMENSIONS ARE 38 MM HIGH BY 25 MM WIDE.

4) COLORS - IMPRESSIONS

THE PRINTING OF THE BANK NOTES WILL BE MADE UTILIZING THE OFFSET PROCESS FOR THE SECURITY BACKGROUNDS, INTAGLIO FOR THE EFFIGIES, VIGNETTES, VALUE AND LEGENDS, AND THE TYPOGRAPHIC PROCESS FOR THE NUMBERING OF THE SERIES AND THE SIGNATURES.

THE COLORS TO BE UTILIZED FOR THE OFFSET PROCESS ARE: THREE COLORS IN THE FRONT AND TWO IN THE BACK AND FOR THE INTAGLIO PROCESS THEY ARE: ONE COLOR FOR THE FRONT, DIFFERENT FOR EACH VALUE, AND TWO FOR THE BACK.

VERY TRULY YOURS,

BANCO CENTRAL DE LA REPUBLICA ARGENTINA
NESTOR ALDREY - CARLOS VIALE (DEPARTAMENTO DE CONTRATACIONES)

D) VERBALLY CONSULTED REGARDING RENGLON 1) OF THE BASES, WHAT THE BANK WANTS IS THE VALUE OF EACH PLATE. IF POSSIBLE, SPECIFYING THE COST OF EACH ONE OF THE STAGES OF A) TO F) AND IN ALL CASES THE PERIOD OF TIME FOR THE EXECUTION OF EACH ONE OF THE STAGES.

REGARDING ARTICLE 12, THE 48,000 ARE DUE TO A WISH OF THE BANK TO HAVE A CASE WITH A BROAD BASE TO PERMIT STORAGE AND FOR THE DISTRIBUTION OF THE NOTES IN PACKS OF ONE THOUSAND 4X 4 AT THE BASE, AND 3 PACKS HIGH.

E) DURING THE CONVERSTION ARTICLE 14 EAS DISCUSSED, THE INTENTION BEING IN PRINCIPLE THAT RENGLON 1 BE SUPPLIED BY ONLY ONE SUPPLIER AND EVENTUALLY RENGLON 2 BY MORE THAN ONE.

F) IT IS ESTIMATED THAT FOR THE HIGHEST DENOMINATION, AND ONLY FOR THIS ONE, THE BANK WILL REQUEST BETWEEN 20 AND 50 MILLION UNITS.

G) WITH REGARD TO THE SIZE OF THE PAPER, IN SPITE OF THE WRITTEN REPLY TO THE CONSULTATION, AND PRESENTATION OF ALTERNATIVES WHICH ILLUSTRATE THE DIFFERENCE IN PRICES AND DELIVERIES WILL BE CONSIDERED.
REGARDING IMPRESSIONS, I CONSIDER THAT THE OUTLINE WE DISCUSSED IN NEWYORK IS STILL VALID.

I EXPECT YOUR TELEPHONE CALL TOMORROW.
REGARDS,

MAXIMO

JOHN, WE JUST RECEIVED THIS TELEX THIS AFTERNOON.
REGARDS,

OWEN

8954070BRADBK G
O
01/06/81 1809EST 014.20

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr.-7522/Infor.-7550/Telex-7590

ITT World Communications Inc.
NY Phone Serv:Telegr 797-3311/Msngr -7522/Infor -7550/Telex -7590

Mag Jr
cc E Hw

JAN 7 11 08 AM '81
A.B.N. CO.

H.V.D.
JAN 9 1981

ITT GA
ITT 01 07 1107⊕
BANKTE 42179539017909+

NP RETRYING
17909DIZA AR
GA

PARA EL DR. MAXIMO SANTAMBROGIO

TRATE DE COMUNICARME CON USTED POR TELEFONO AL NUMERO 42-4588/89 ENTRE LAST 9:00 Y LAS 9:30 DE LA MANANA, PERO NO RECIBI CONTESTACION.
SALUDOS,

JIM CLARENDON⊕
17909DIZA AR
01/07/81 1108EST 000.90

TRANSLATION:

TRIED TO TELEPHONE YOU AT 42-4588/89 BETWEEN 9:00 AND 9:30 IN THE MORNING, BUT THERE WAS NO ANSWER.

REGARDS,

JIM CLARENDON

ITT World Communications Inc.
NY Phone Serv:Telegr. 797-3311/Msngr -7522/Infor.-7550/Telex -7590

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

ITT World Communications Inc. NY Phone Serv:Telegr 797-3311/Msngr.-7522/Infor.-7550/Telex-759

H.V.D.

JAN 9 1981

A.B.N.CO. JAN 7 11 50 AM '81

JAN 07 1981 1148

BANKTE 421795

17909DIZA AR

B. AIRES - 7/1/81

SR. JIM CLARENDON

FAVOR LLAMARME POR ESOS NUMEROS O AL DIRECTO 44-8554 DESDE 2 A 4.30 PM HORA NY. DESPUES DE ESA HORA, SALDRE PARA LLAMARLES DESDE LA CENTRAL DE TELEFONOS.

MAXIMO

PLEASE CALL ME AT THOSE NUMBERS OR AT THE DIRECT LINE 44-8554 FROM 2 TO 4:30 PM NEW YORK TIME. AFTER THAT TIME, I WILL GO OUT TO CALL YOU FROM THE TELEPHONE CENTRAL OFFICE.

MAXIMO

BANKTE 421795

17909DIZA ARMMM

Orig+1 Jim
H.V.D. E.H.W.
JAN 13 1981

JAN 8 4 41 PM '81
A.B.N.CO.

ITT GA

ITT 01 08 1639⊕

BANKTE 421795 39017909+

17909DIZA AR

GA

BANKTE 421795

PARA EL DR. MAXIMO SANTAMBROGIO

FAVOR DE AVISARNOS SI LA LICITACION REQUIERE QUE LOS DOS BONOS DE SEGURO SE COMPREN EN ARGENTINA.

FAVOR DE INFORMARNOS SI EL HECHO DE QUE LOS BONOS DEBEN SER EN LA MISMA MONEDA QUE NUESTRA OFERTA AFECTA EL LUGAR DONDE SE DEBEN COMPRAR.

SALUDOS,

JIM

⊕

17909DIZA AR

01/08/81 1641EST 001.20

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

8 DE ENERO DE 1981

TELEX - ARGENTINA

PARA EL DR. MAXIMO SANTAMBROGIO

FAVOR DE AVISARNOS SI LA LICITACION REQUIERE QUE LOS DOS BONOS DE SEGURO SE COMPREN EN ARGENTINA.

FAVOR DE INFORMARNOS SI EL HECHO DE QUE LOS BONOS DEBEN SER EN LA MISMA MONEDA QUE NUESTRA OFERTA AFECTA EL LUGAR DONDE SE DEBEN COMPRAR.

SALUDOS,

JIM

TRANSLATION:

PLEASE ADVISE US IF THE BID REQUIRES THAT THE TWO INSURANCE BONDS BE PURCHASED IN ARGENTINA.

DOES THE FACT THAT THEY MUST BE IN THE SAME CURRENCY AS OUR BID AFFECT WHERE THEY MUST BE PURCHASED?

REGARDS,

JIM

1/9/81
Argentina
Book sales

JANUARY 8, 1982

H.V.D.
JAN 13 1981

Mr. Clarendon:

Rampad Corporation called to let us know that they have received the following telex for us:

ATENCION JIM CLARENDON

CONTAMOS CON EL HEAD ELEMENT DELEGATE 10 PERO SERIA OPORTUNO QUE IGUALMENTE TRAIGAN USTEDES UNO. NUESTRO MODELO DE MAQUINA ES 82C QUE CREEMOS ES COMPATIBLE CON LA SUYA.

SALUDOS,

MAXIMO

TRANSLATION:

ATTENTION JIM CLARENDON

WE HAVE THE HEAD ELEMENT DELEGATE 10 BUT IT WOULD BE OPPORTUNE THAT YOU WOULD ALSO BRING ONE. OUR MACHINE MODEL IS 82C WHICH WE THINK IS COMPATIBLE WITH YOURS.

REGARDS,

MAXIMO

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex 7590

JAN 8 12 32 PM '81
A.B.N.CO.

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ITT 01 08 1230⊕

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17909DIZA AR

GA

PARA EL DR. MAXIMO SANTAMBROGIO

ESTAMOS USANDO MAQUINA DE ESCRIBIR IBM SELECTRIC 11 CON PICA 10 ''DELEGATE'' HEAD ELEMENT. ES ESTE EL ''HEAD ELEMENT'' QUE NECESITA USTED PARA CUALQUIER ADICION O CORRECCION A EFECTUARSE EN SU MAQUINA?
SUGIERO QUE TENGA USTED DISPONIBLE SABADO, DOMINGO Y LUNES EL MEJOR SERVICIO SECRETARIAL CONFIDENCIAL EN CASO QUE SEA NECESARIO HACER REVISIONES.
CONFIRMAMOS NUESTRA LLEGADA PANAM VUELO 203 LLEGANDO BUENOS AIRES 0745 HRS SABADO 17 DE ENERO.

SALUDOS,

JIM⊕

17909DIZA AR

01/08/81 1232EST 001.80

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex 7590

8 DE ENERO DE 1981

TELEX - ARGENTINA

PARA EL DR. MAXIMO SANTAMBROGIO

ESTAMOS USANDO MAQUINA DE ESCRIBIR IBM SELECTRIC II CON PICA 10 "DELEGATE" HEAD ELEMENT. ES ESTE EL "HEAD ELEMENT" QUE NECESITA USTED PARA CUALQUIER ADICION O CORRECCION A EFECTUARSE EN SU MAQUINA?

SUGIERO QUE TENGA USTED DISPONIBLE SABADO, DOMINGO Y LUNES EL MEJOR SERVICIO SECRETARIAL CONFIDENCIAL EN CASO QUE SEA NECESARIO HACER REVISIONES.

CONFIRMAMOS NUESTRA LLEGADA PANAM VUELO 203 LLEGANDO BUENOS AIRES 0745 HRS SABADO 17 DE ENERO.

SALUDOS,

JIM

TRANSLATION:

WE ARE USING AN IBM SELECTRIC II TYPEWRITER WITH A PICA 10 "DELEGATE" HEAD ELEMENT. IS THIS THE HEAD ELEMENT YOU NEED FOR ANY ADDITIONS OR CORRECTIONS TO BE MADE ON YOUR MACHINE?

SUGGEST THAT YOU HAVE AVAILABLE SATURDAY, SUNDAY, AND MONDAY BEST CONFIDENTIAL SECRETARIAL SERVICE IN EVENT REVISIONS ARE NECESSARY.

WE CONFIRM OUR ARRIVAL PANAM FLIGHT 203 ARRIVING BUENOS AIRES 0745 HOURS SATURDAY JANUARY 17.

REGARDS,

JIM

JAN 09 1981 1238⊕

BANKTE 421795

8954070BRADBK G

9.1.80 17.39 JBF/JMP

LSM 1/9/81

Orig OMcG
cc EAW

A.B.N. CO.

12 42 PM '81

H.V.D.

JAN 13 1981

ATTN OWNE MCGEHEE, ABN

FEEL I SHOULD ADVISE YOU THAT DISCUSSIONS AT THIS END ARE DRAGGING ON AND IT IS UNLIKELY THAT YOU WILL ESCAPE FROM HERE ON WEDNESDAY. IF YOU PREFER TO DELAY ARRIVAL UNTIL MONDAY NIGHT, OR SIMPLY TO STAY LONGER THAN PLANNED PLEASE LET US KNOW.

REGARDS JOHN

8954070BRADBK G

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BANKTE 421795

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

H.V.D.
JAN 1 9 1981

LSM 1/9/81

TRANSLATION

TELEX FROM DR. MAXIMO SANTAMBROGIO
BUENOS AIRES, ARGENTINA

January 9, 1981

ATTENTION JIM CLARENDON

THE PROPOSAL GUARANTEE (5 PER CENT) AND THE CONTRACT GUARANTEE (10 PER CENT) CAN BE ISSUED IN ANY OF THE WAYS ON ARTICLE 21 OF THE GENERAL CONDITIONS.

IF ARTICLE D) IS CHOSEN, WHICH IN MY OPINION IS THE MORE ADEQUATE, THE INSURANCE COMPANY SHOULD COMPLY WITH THE CONDITION THAT THE POLICY IT ISSUES BE APPROVED BY THE SUPERINTENDENCY AND I THINK ONLY COMPANIES LOCATED IN ARGENTINA HAVE THIS.

B/N

IF THIS SYSTEM IS CHOSEN, PLEASE LET ME KNOW ON THE 14TH REGARDING MAXIMUM VALUE FOR THE 5 PER CENT INSURANCE POLICY. THIS VALUE WILL BE NOTIFIED TO THE INSURANCE COMPANY.

I HAVE CONSULTED THE BOSTON BANK FOR THE OPTION ON ARTICLE C) WITH BANK GUARANTEE AS PER ARTICLE 22 OF THE GENERAL CONDITIONS, AND THEY INFORM ME THAT THEY CAN ONLY DO IT AS PER INSTRUCTIONS FROM THEIR HEADQUARTERS IN THE USA. IN THAT CASE, THE COST HERE WOULD BE 0.5 PER CENT QUARTERLY PAID IN ADVANCE. IF THE PERIOD IS EXTENDED, FURTHER COST IS PRORATED AT THE SAME RATE.

IF THIS SYSTEM IS CHOSEN, I SUGGEST ADVANCING CONVERSATIONS WITH THE BOSTON BANK SO THAT THEY GIVE INSTRUCTIONS TO THEIR MAIN OFFICE IN BUENOS AIRES TO GUARANTEE OUR PROMISSORY NOTE ON MONDAY, JANUARY 19, COVERING ITS COST AT THAT MOMENT, AS WE DO NOT HAVE AN ACCOUNT HERE. THE NORMAL COST IS 2 PER CENT.

I AWAIT INSTRUCTIONS. REGARDS, MAXIMO

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

JAN 9 2 29 PM '81
A.B.N.CO.

JAN 09 1981 1424⊕

BANKTE 421795

17909DIZA AR

BUENOS AIRES, 9 DE ENERO DE 1981

ATT. SR JIM CLARENDON

LA GARANTIA DE PROPUESTA (5 POR CIENTO) Y DE CONTRATO (10 POR CIENTO) PUEDEN OTORGARSE EN CUALQUIERA DE LAS FORMAS DEL ARTICULO 21 DE LAS CONDICIONES GENERALES.

SI SE OPTA POR EL INCISO D) , QUE EN MI OPINION ES LA MAS ADECUADA, LA COMPA⊠IA DE SEGUROS DEBE CUMPLIR CON LA CONDICION DE QUE LA POLIZA QUE EMITA SEA APROBADA POR LA SUPERINTENDENCIA Y CREO QUE SOLO COMPA⊠IAS CON SEDE EN ARGENTINA TIENEN ESO.

SE SE OPTA POR ESTE SISTEMA, FAVOR DE INFORMARME EL DIA 14 SOBRE VALOR MAXIMO PARA LA POLIZA DEL 5 POR CIENTO. ESTE VALOR SERA INFORMADO A LA COMPA⊠IA DE SEGUROS.

HE CONSULTADO AL BANCO BOSTON POR LA OPCION DEL INCISO C) CON LA GARANTIA DEL BANCO SEGUN ARTICULO 22DE LAS CONDICIONES GENERALES Y ME INFORMARON QUE SOLO LO PUEDEN HACER PREVIAS INSTRUCCIONES DE SU CASA CENTRAL EN USA. EN ESE CASO, EL COSTO AQUI SERIA DE 0,5 POR CIENTO POR TRIMESTRE ADELANTADO. SI SE AMPLIA ELPERIODO, EL COSTO POSTERIOR ES A PRORRATA DEL TIEMPO CON LA MISMA TASA.

SI SE OPTA POR ESTE SISTEMA, SUGIERO ADELANTAR CONVERSACIONES CON EL BANCO DE BOSTON PARA QUE DE INSTRUCCIONES A SU CASA CENTRAL DE BUENOS AIRES EN EL SENTIDO DE AVALAR NUESTRO PAGARE EL LUNES 19 DE ENERO, CUBRIENDO EN ESE MOMENTO EL COSTO YA QUE NO TENEMOS CUENTA AQUI. EL COSTO NORMAL ES 2 POR CIENTO.

ESPERO INSTRUCCIONES.

SALUDOS,

MAXIMO

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BANKTE 421795

17909DIZA ARMMM

ITT World Communications Inc.
NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

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JAN 15 10 46 AM '81
A.B.N.CO.

H.V.D.
JAN 19 1981

JAN 15 1981 1044⊕

BANKTE 421795

17909DIZA AR

B. AIRES - 14/1/81

URGENTE - SRES. CLARENDON /MCGEHEE

FAVOR INFORMARME HOY SI DEBO CONTRATAR POLIZA DE SEGURO DE GARANTIA Y EN CASO AFIRMATIVO VALOR TOTAL.

ENVIAR TELEX O LLAMAR A TODOS LOS TELEFONOS DE MUSAK O AL DIRECTO 44-8554 HASTA LAS 2 PM Y DESDE LAS 3.30 HASTA LAS 7 PM HORA ARGENTINA.

TRANSLATION:

PLEASE INFORM ME TODAY IF I SHOULD CONTRACT GUARANTEE INSURANCE POLICY AND IN THE AFFIRMATIVE, TOTAL VALUE.

TELEX OR PHONE AT ALL OF MUSAK'S NUMBERS OR DIRECT LINE UP TO 2:00 PM AND FROM 3:30 TO 7:00 PM ARGENTINE TIME.

REGARDS,

MAXIMO

SALUDOS,

MAXIMO

⊕

BANKTE 421795

17909DIZA ARMMM

ITT World Communications Inc.
NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

H.V.D.
JAN 19 1981

16 DE ENERO DE 1981

TELEX - ARGENTINA

390 17909 (ANSWERBACK: DIZA AR)

PARA EL DR. MAXIMO SANTAMBROGIO

PARTIDA HACIA BUENOS AIRES DEMORADA DEBIDO A REVISIONES DE ULTIMA HORA A NUESTRA OFERTA. OWEN Y YO LLEGAREMOS EN BRANIFF VUELO 901 EL DOMINGO, 18 DE ENERO A LAS 8:40 AM.

SALUDOS,

JIM

Argentine B/M

TRANSLATION:

DEPARTURE FOR BUENOSAIRES DELAYED DUE TO LAST MINUTE REVISIONS ON PROPOSAL. OWEN AND I WILL ARRIVE ON BRANIFF FLIGHT 901 ON SUNDAY, JANUARY 18 AT 8:40 AM.

REGARDS,

JIM

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

ITT GA 39017909+

BANKTE 421795

01 16 1302

17909DIZA AR

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Orig + 1 c
cc: EHW

JAN 16 1 03 PM '81
A.B.N.CO.

BANKTE 421795

PARA EL DR. MAXIMO SANTAMBROGIO

PARTIDA HACIA BUENOS AIRES DEMORADA DEBIDO A REVISIONES DE ULTIMA HORA A NUESTRA OFERTA. OWEN Y YO LLEGAREMOS EN BRANIFF VUELO 901 EL DOMINGO, 18 DE ENERO A LAS 8:40 AM.

SALUDOS,

JIM

17909DIZA AR

01/16/81 1303EST 001.00

ITT World Communications Inc. NY Phone Serv:Telegr 797-3311/Msngr.-7522/Infor.-7550/Telex 7590

TRANSLATION:

PLEASE NEGOTIATE CONTRACT GUARANTEE INSURANCE POLICY FACE VALUE TOTAL ORDER USDOLLARS 63,000,000.

SALUDOS,

MCGEHEE

H.V.D.

JAN 19 1981

Argentina 13/1

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

JAN 15 11 41 AM '81
A.B.N.CO.

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BANKTE 421795390179O9+

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GA

ARGENTINA

PARA EL DR. MAXIMO SANTAMBROGIO

URGENTE

FAVOR CONTRATAR POLIZA DE SEGURO DE GARANTIA VALOR FACIAL
DE ORDEN TOTAL US DOLLARS RYMHY.

SALUDOS,

MCGEHEE⊕

17909DIZA AR

01/15/81 1140EST 000.90

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

Argentina Bank Notes

SECURITY INSURANCE FOR CONTRACTING OF SUPPLY AND/OR SERVICE
DECLARATION FOR QUALIFICATION OF FIRM

H.V.D.
JAN 1 9 1981

1. Firm's Name AMERICAN BANK NOTE COMPANY
   Address: 70 BROAD STREET
   NEW YORK, N.Y. 10004

2. What is your firm's experience regarding supply and service?

   Over 180 years as a printer of security documents to both national and foreign governments including manufacture of bank notes, stamps, stock certificates, and bonds.

3. List of supply and/or service contracts (most important) executed during the last 2 or 3 years; and those presently under execution.

   No current business in Argentina.

4. If you are a State supplier, indicate if the items normally furnished are of your manufacture or not. In the last case, enclose list of national or foreign firms which you represent.

   We are not a State supplier.

5. Having been awarded other bids, did at any time the firm or its individual members fail to comply with a supply and/or service contract, or was the guarantee affected, or was any fine imposed? No.

   Details: Not applicable.

6. Have you previously applied for surety bond insurance to guarantee supply and/or service contracts? No.

   Details: When and where? Not applicable.

7. List names and addresses of commercial and banking references.

   Chemical Bank
   20 Pine Street
   New York, N.Y.

   Bankers Trust Company
   529 Fifth Avenue
   New York, N.Y.

8. Send last three balance sheets, by-laws or charter, and in the case of partnerships (general, temporary, limited) and unipersonal firms, enclose capital statement of members. (These documents should be certified by a Certified Public Accountant).

The undersigned allow this document affidavit status.-

Place and Date: New York, New York January 15, 1981.

JAN 21 1 58 PM '81
A.B.N. CO.

file 1

M.D.K.
JAN 23 1981

JAN 21 1981 1355⊕

BANKTE 421795

17909DIZA AR

BUENOS AIRES

21/1/81

orig: E. Weitzen

FOR MR WEITZEN

HAVE TELEX FIELD AS FOLLOWS:

REYRTEL AND PREVIOUS INFO. PRESENCE OF G + D TDUE TO PERSONAL INTERVENTION THEIR AMBASSADOR WITH CLIENT PRESIDENT LAST WEEK.

REF CASA PRICE DECEMBER 1980 WAS US□ 94.50/M.

RETURNING NY MONDAY. JIM REMAINING. CAN BE REACHED THRU AGENT.

CONDITIONS VERY FLUID AT THIS TIME. WILL REPORT FROM NY PERSONALLY.

REGARDS,

OWEN

⊕

BANKTE 421795

17909DIZA AR

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Mesgr.-7622/Inter.-7550/Telex-7590

JAN 21 1981 0731

BANKTE 421795

8954070BRADBK G

21/1/81 12.30 JBF/?SFB

H.V.D.
JAN 23 1981

JAN 21 9 06 AM '81
A.B.N.CO.

CAN YOU PLEASE REDIRECT THE FOLLOWING TO MR MCGHEEEE
MR MCGEHEE AT THE FOLLOWING:-

MUSICA FUNCIONAL SAC ARGENTINA

TELEX NO 390 17909 ANSWER BACK DIZA AR

ATTENTION DR MAXIMO SANTAMBROGIO
VICE PRESIDENT, MUSICA FUNCIONAL

MESSAGE FOR MR MCGEHEE OF AMERICAN BANKNOTE CO.

WHAT HAPPENED AT OPENING? UNDERSTAND G AND D
SUBMITTED BID: PITY WE WERE NOT INFORMED OF
THEIR INVOLVEMENT AS WE COULD HAVE TAKEN IT
INTO ACCOUNT IN OUR CALCULATIONS.=

REGARDS,
JOHN FIELD+

MANY THANKDS

BANKTE 421795

8954070BRADBK G

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

F

JAN 23 1981 1017

BANKTE 421795

17909DIZA AR

H.V.D.
JAN 28 1981

Orig. McGehee
cc. E.H.W.

B AIRES

1/23/81

JAN 23 10 21 AM '81
A.B.N.CO.

FOR OWEN MCGEHEE

MOST LIKELY NO DIRECT CONTACT WITH CLIENT UNTIL WEEK OF FEBRUARY TWO.

BUT IN VIEW UNUSUAL NATURE LOCAL OFFER BELIEVE THAT YOU SHOULD DISCUSS WITH APPROPRIATE PEOPLE POSSIBLE COUNTER-OFFER ON BASIS OF MAXIMUM EFFICIENCY AT APPROPRIATE PRICE WITH POSSIBLY IMPROVED DELIVERY.

OBVIOUSLY NO EVIDENCE AT THIS POINT THAT THIS WOULD BE ACCEPTABLE BUT THINK THAT YOU AND JOHN MIGHT WISH TO DISCUSS MATTER.

ITT World Communications Inc. NY Phone Serv/Telegr.-7522/Telex-7550/Telex-7590

AS I WILL NOT BE RETURNING AT EARLIEST UNTIL FEBRUARY 7 AND POSSIBLY FEBRUARY 14 OR LATER, WILL YOU PLEASE ARRANGE TO HOLD MY CHECK OF JANUARY 31.

WILL YOU ALSO ARRANGE TO DELIVER BY MESSINGER A CHECK FOR ONE THOUSAND DOLLARS TO DOTTIE AT CHAPIN WITH NOTATION THAT IT IS AN ADVANCE TO ME FOR MAINTENANCE AND MISCELLANEOUS EXPENSES.

FOR JIM HARTY

PLEASE TELEPHONE DOTTIE TO ADVISE OF MY CURRENT PLANS AND THAT CHECK WILL BE SENT TO HER.

REGARDS TO ALL

JIM

Larry Corcoran advised Dottie Clarendon 1/23/81

BANKTE 421795

17909DIZA ARMMM

ITT World Communications Inc. NY Phone Serv:Telegr.787-3311/Mssgr.-7522/Intor.-7550/Telex-7596

AMERICAN BANK NOTE COMPANY
INTERNATIONAL DIVISION

H.V.D.
JAN 28 1981

January 23, 1981

MEMORANDUM FOR THE FILES

I talked with Jim Clarendon in Buenos Aires. He said that he was going ahead and preparing a counterproposal. He sent a telex outlining the salient points and his plan for a new approach.

He advised the office of Mr. McGehee's return travel plan. Mr. Clarendon's own return plans were not finalized. Depending on any new circumstances involving our bid, he planned to return to New York between January 31 and February 7. He asked that appropriate financial accommodations be arranged for his wife (see telex dated January 23).

He requested that Mr. McGehee be notified that the rate of interest for the penalty factor in the contract was .2% and not 2% as previously understood.

The special commission that is required to review all bids will not begin until next week. This could further affect Mr. Clarendon's travel plans.

He asked us to call Dr. Santambrogio's office on Tuesday morning, January 27, between 9:00 - 10:00 a.m. New York time. Mr. Clarendon expects to have some interesting news at that time.

Lawrence A. Corcoran

Lawrence A. Corcoran

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. -7522/Infor. -7550/Telex -7590

Argentina B/N

JAN 27 1981 1344

BANKTE 421795

17909DIZA AR

Orig: McGehee
cc: E. H. W.

JAN 27 1 46 PM '81
A.B.N.CO.

BUENOS AIRES

27/1/81

ATT MR MCGEHEE

FAVOR LLAMAR VIERNES ENLUGAR DELMIERCOLES. MISMA HORA.

SALUDOS,

JIM + MAXIMO

Translation
Please call Friday instead of Wednesday. Same time
Regards!
Jim + Maximo

BANKTE 421795

17909DIZA AR

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. -7522/Infor. -7550/Telex -7590

T World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7596

LDM
1/29/81

H.V.D.
FEB 2 1981

Orig O McG
cc E Hu

JAN 29 11 54 AM '81
A.B.N.CO.

JAN 29 1981 1156⊕

BANKTE 421795

8954070BRADBK G

29.1.81 16.53 JBF/JMP

ATTN O MCGEHEE

ANY NEWS YET FROM B AND A?

REGARDS JOHN

⊕

BANKTE 421795

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Angustina B/W

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7596

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ITT 01 16 1834

BANKTE 421795 AZ

27103 BRADBK G

GA

H.V.D.
FEB 21981

BANKTE 421795

Orig.: McGehee
cc: E.H.W.

JAN 16 / 02 PM '81
A.B.N.CO.

TO: JOHN FIELD

URGENT

FOLLOWING IS ENGLISH VERSION OF BID:

B/N

BANCO CENTRAL DE LA REPUBLICA ARGENTINA

TENDER NUMBER 2100/80

DECEMBER 17, 1980

FOR THE CONTRACTING OF PREPARATORY WORK AND THE PRINTING OF BANK NOTES, IN ACCORDANCE WITH THE FOLLOWING DETAILS:

ITEM 1- FIRST STAGE:

FOR THE PREPARATION OF THE ELEMENTS NEEDED PRIOR TO THE PRINTING OF 8 (EIGHT) DENOMINATIONS OF BANK NOTES, IN CONFORMANCE WITH THE FOLLOWING LIST:

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

A) PREPARATION AND EXECUTION OF THE MODELS US DLRS. 7,030.00

B) PREPARATION OF COMMON PORTRAIT (SAN MARTIN) FOR ALL DENOMINATIONS 26,055.00

B2) PREPARATION OF THE ORIGINAL DIES AND BACK VIGNETTES 56, 400.00

C) PREPARATION OF THE ORIGINAL PHOTO-OFFSET NEGATIVES OF SECURITY BACKGROUNDS 14,800.00

D) PREPARATION OF THE PLASTIC MATRIX 17,165.00

E) PREPARATION OF THE OFFSET PRINTING PLATES 1,590.00

F) PREPARATION OF THE INTAGLIO PRINTING PLATES 2,200.00

TOTAL COST FOR FIRST AWARDED DENOMINATION 125 ,240.00

TOTAL COST EACH ADDITIONAL DENOMINATION (EXCLUDING ONE-TIME PREPARATION OF SAN MARTIN PORTRAIT DIE) US DLRS. 99,185.00

THE AMERICAN BANK NOTE GROUP OF COMPANIES DOES NOT SUPPLY PREPARATORY MATERIAL (ORIGINATIONS) TO OTHER COMMERCIAL PRINTERS.

HOWEVER, IN COMPLETE CONFORMANCE WITH SPECIAL CONDITIONS ARTICLES 4 AND 5, WE WILL GUARANTEE TO PROVIDE ALL NECESSARY DATA SO THAT THE SOCIEDAD DEL ESTADO CASA DE MONEDA CAN PROVIDE PRINTING CONTINUITY, AFTER THE AMERICAN BANK NOTE GROUP OF COMPANIES HAS PRINTED WHICHEVER DENOMINATIONS ARE AWARDED TO IT.

TIME OF PREPARATION, EACH SET OF PRINTING MATERIALS

T World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7596
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1. MODEL(S) FOR ALL DENOMINATIONS WILL BE READY TWO MONTHS AFTER RECEIPT OF CONTRACT AND DELIVERY OF ESSENTIAL ART WORK AND INSTRUCTIONS.

2. TWO DIE PROOFS WILL BE READY 4-1/2 MONTHS AFTER APPROVAL OF THE MODELS, WITH THE REMAINING PROOFS TO BE READY AT THE RATE OF TWO PER MONTH.

3. AFTER THE COMPLETION OF OUR PRINTING ONE COMPLETE SET OF PRINTING PLATES AS SPECIFIED FOR EACH OF THE FIRST TWO DENOMINATIONS WILL BE READY IN TWO MONTHS, AND THE PRINTING PLATES FOR THE REMAINING DENOMINATIONS WILL BE READY AT THE RATE OF TWO DENOMINATIONS EACH MONTH THEREAFTER.

4. THESE PRICES AND TIMES OF PREPARATION FOR ALL PRINTING MATERIALS ARE OFFERED IN ASSOCIATION WITH THE BID OF THE AMERICAN BANK NOTE GROUP OF COMPANIES TO PRINT EIGHT DENOMINATIONS OF BANK NOTES FOR THE CENTRAL BANK OF THE REPUBLIC OF ARGENTINA.

ITEM 2 - SECOND STAGE

PRICE PER DENOMINATION FOR VARYING QUANTITIES OF BANK NOTES:

EACH DENOMINATION	U.S. DOLLARS COST PER THOUSAND	US DOLLARS TOTAL COST
20 MM BANK NOTES	60.94	1,218,800.00
50 MM BANK NOTES	56 .73	2,836,500.00
100 MM BANK NOTES	54.05	5,405,000.00
150 MM BANK NOTES	51.67	7,750,500.00
200 MM BANK NOTES	50.38	10 ,076,000.00

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ALL PRICES ARE F.O.B. FREE OF ALL CHARGES AND INCLUDE COST OF PACKING.

SHIPPING

SHIPPING SCHEDULES BASED ON THE TOTAL QUANTITIES INDICATED BY THE BANK, AND SUBJECT TO THE COMPLETION OF THE PREPARATORY WORK, WILL BE AS FOLLOWS:

QUANTITY	
800 MM BANK NOTES	13 MONTHS AFTER APPROVAL OF THE FINAL PROOFS OF THE FIRST TWO DENOMINATIONS, AND CONTINGENT UPON THE REST OF THE PROOFS WHICH WILL BE SUBMITTED ACCORDING TO THE ABOVE SCHEDULE BEING APPROVED.
1000 MM BANK NOTE	16 MONTHS AFTER APPROVAL OF THE FINAL PROOFS OF THE FIRST TWO DENOMINATIONS, AND CONTINGENT UPON THE REST OF THE PROOFS WHICH WILL BE SUBMITTED

WUQPE BRADBK G

ACCORDING TO THE ABOVE SCHEDULE BEING APPROVED.

1200 MM BANK NOTES	18 MONTHS AFTER APPROVAL OF THE FINAL PROOFS OF THE FIRST TWO DENOMINATIONS, AND CONTINGENT UPON THE REST OF THE PROOFS WHICH WILL BE SUBMITTED ACCORDING TO THE ABOVE SCHEDULE BEING APPROVED.

SPECIAL CONDITIONS

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ARTICLE 1- FORM OF QUOTATION AND TIME OF PREPARATION

THE AMERICAN BANK NOTE GROUP OF COMPANIES IS OFFERING A QUOTATION IN U.S. DOLLARS.

ITEM 1: PLEASE SEE ITEM 1- FIRST STAGE.

ITEM 2: PLEASE SEE ITEM 2- SECOND STAGE FOR F.O.B. PRICES AND READY TO SHIP DATES.

SHIPPING INFORMATION FOR TOTAL QUANTITIES AWARDED (AS THE QUANTITIES AWARDED WILL NOT BE KNOWN UNTIL THE AWARD IS ACTUALLY MADE, THE AMERICAN BANK NOTE GROUP IS SUPPLYING THE INFORMATION FOR AMOUNTS OF 800 MILLION, 1000 MILLION, AND 1,200 MILLION. SHOULD OTHER QUANTITIES BE AWARDED, WE WILL FURNISH PRECISE INFORMATION WITHIN TEN WORKING DAYS AFTER THE AWARD IS MADE.

	800 MILLION	1000 MILLION	1200 MILLION
VOLUME IN CUBIC METERS	2667	3,334	4,000
VOLUME IN CUBIC FEET	94,184	117,730	141,276
NET WEIGHT IN KILOGRAMS	740,000	925,000	1,110,000
GROSS WEIGHT IN KILOGRAMS	820,000	1,025,000	1,230,000

SHIPPING PORT LONDON AND OR NEW YORK

QUANTITY OF CASES PER CONTAINER OF 20 TONS 192

OF 40 TONS NOT PRACTICABLE BECAUSE OF HANDLING AND LAND TRANSPORTATION RESTRICTIONS.

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ART. 2 DEGREE - VARIANTES

LATENT IMAGE

THE AMERICAN BANK NOTE COMPANY GROUP OFFERS A LATENT IMAGE, A PROCESS EXCLUSIVE TO OUR COMPANY IN ARGENTINA, AND WHICH HAS NEVER SUCCESSFULLY BEEN COPIED IN ANY COUNTRY BY A COUNTERFEITER. THIS EXCLUSIVE PROCESS, WHICH IN SIMPLE TERMS CONSISTS OF CUTTING AN IMAGE IN STEEL DIES AND PLATES IN ONE AREA AT A SPECIAL ANGLE, MAKES IT IMPOSSIBLE TO PHOTOGRAPH FROM ANY ANGLE THE ENTIRE PRINTED SURFACE OF THE BANK NOTE. THE IMAGE ONLY BECOMES VISIBLE WHEN THE NOTE IS HELD UP TO A SUITABLE LIGHT SOURCE AT A 45 DEGREE ANGLE. THIS UNIQUE ENGRAVING PROCESS MAKES IT IMPOSSIBLE TO REPRODUCE THE ENTIRE PRINTED SURFACE OF THE BANK NOTE PHOTOGRAPHICALLY SINCE THE LATENT IMAGE WILL NOT APPEAR WHEN THE NOTE IS VIEWED FACE ON OR ON A FLAT SURFACE.

MICROIMPRESSION

AMERICAN BANK NOTE COMPANY GROUP OFFERS, IN AN APPROPRIATE AREA OF THE STEEL PRINTING, A LINE OF MICROIMPRESSION, INVISIBLE TO THE NAKED EYE, WHICH MIGHT READ CONTINUOUSLY ''BANCO CENTRAL DE LA REPUBLICA ARGENTINA,'' ''BANCO CENTRAL DE LA REPUBLICA ARGENTINA,'' ETC.

BRAILLE

AMERICAN BANK NOTE COMPANY GROUP OFFERS AN EASILY IDENTIFIABLE BRAILLE SYMBOL IN AN OPTIONAL CORNER OF EVERY BANK NOTE SO AS TO FACILITATE IDENTIFICATION OF THE BANK NOTE BY THE BLIND. THIS SYMBOL WILL CHANGE FOR EACH DENOMINATION.

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SEE-THROUGH LITHOGRAPHIC REGISTRATION, FRONT TO BACK

AMERICAN BANK NOTE COMPANY GROUP OFFERS, IN AN APPROPRIATE AREA OF THE LITHOGRAPHIC DESIGN, SEE-THROUGH FRONT TO BACK REGISTRATION SO THAT THE PART OF THE DESIGN INVOLVED ON THE FRONT FITS AN IDENTICAL DESIGN ON THE BACK.

ARTICLE 3

UNDERSTOOD AND ACCEPTED.

ARTICLE 4

UNDERSTOOD AND ACCEPTED.

ARTICLE 5

UNDERSTOOD AND ACCEPTED.

ARTICLE 6

UNDERSTOOD AND ACCEPTED

ARTICLE 7

UNDERSTOOD AND ACCEPTED.

ARTICLE 8

UNDERSTOOD AND ACCEPTED.

ARTICLE 9

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UNDERSTOOD AND ACCEPTED.

ARTICLE10

UNDERSTOOD AND ACCEPTED.

ARTICLE 11

UNDERSTOOD AND ACCEPTED.

ARTICLE 12

WE CAN COMPLY WITH THE DETAILED PACKING INSTRUCTIONS IN THIS ARTICLE, BUT WOULD LIKE TO HAVE THE OPPORTUNITY OF DISCUSSING WITH YOU ALTERNATIVE METHODS WHICH COULD PROVE MORE ACCEPTABLE TO THE BANK.

ARTICLE 13

UNDERSTOOD AND ACCEPTED.

IN REFERENCE TO ARTICLE 13, AMERICAN BANK NOTE GROUP OF COMPANIES WILL ACCEPT DELIVERY OF THE REQUISITE PAPER EITHER AT OUR PRINTING PLANT OR AT THE APPROPRIATE PORT OF ENTRY, DEPENDING ON WHERE PAPER IS MANUFACTURED. IN THE LATTER CASE, THE COST OF TRANSPORTING THE PAPER FROM THE PORT OF ENTRY TO OUR PRINTING PLANT WILL BE

FOR OUR ACCOUNT.

ARTICLE 14

UNDERSTOOD AND ACCEPTED.

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ARTICLE 15

UNDERSTOOD AND ACCEPTED.

ARTICLE 16

UNDERSTOOD AND ACCEPTED.

ARTICLE 17

UNDERSTOOD AND ACCEPTED.

WE ARE PLEASED TO INFORM THE CENTRAL BANK OF THE REPUBLICA ARGENTINA THAT THE AMERICAN BANK NOTE GROUP OF COMPANIES HAS TWO PRINCIPAL PLANTS LOCATED IN THE UNITED STATES AND ENGLAND. BOTH OF THESE FACILITIES, WHICH ARE WHOLLY-OWNED BY OUR GROUP, WILL BE AVAILABLE FOR THE PRODUCTION OF YOUR BANK NOTE REQUIREMENTS, AS IS OUR PRACTICE, FOR THE BENEFIT OF OUR CUSTOMERS WORLDWIDE.

WILL SEND ADDITIONAL COPY VIA TELECOPIER MONDAY.

REGARDS,

OWEN AND JIM

#

27103 BRADBK G

01/16/81 1901EST 026.70

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

H.V.D.

FEB 2 1981

January 28, 1981

Dear Mr. Field,

Re: Argentina

Owen has asked me to send you two copies of the proposal, both English and Spanish, as it was submitted to the Bank on Tuesday, Janaury 20th. Please see that one complete set is given to Mr. Wauters.

B/W

Mr. John Field
Managing Director
New Malden

James F. Harty

JAN 28 1981 1156

BANKTE 421795

1-28-81
1154 AM

H.V.D.
FEB 2 1981

8954070BRADBK G

28.1.81 FRC/SJ 16-55

TO OWEN MCGEHEE/JIM CLARENDON

CONTACT HAS BEEN MADE WITH DR. JUAN CARLOS DE PABLO (ARGENTINA) AT HIS HOTEL, AND HE WILL BE VISITING THE PLANT ON 5TH FEBRUARY. THIS WAS THE ONLY DATE HE COULD CONVENIENTLY MANAGE, AND IN VIEW OF THE FACT THAT JBF WILL BE IN NEW YORK WE WILL OBVIOUSLY ENSURE THAT HE IS PROPERLY LOOKED AFTER. THOUGHT YOU WOULD LIKE TO KNOW THIS.

REGARDS

RON COE

8954070BRADBK G

BANKTE 421795

ITT World Communications Inc. NY Phone Serv:Telegr.:797-33n/Msngr.:7522/Infor.:7550/Telex-7590

JAN 19 1981 1251

Ltd/ 1/28/81

Orig O. McG
c.c. Ha

B

ANKTE 421795

JAN 19 12 55 PM '81
A.B.N. CO.

H.V.D.
rec'd 2 1981

19.1.81 17.50 JBF/JMP

CAN YOU PLEASE REDIRECT THE FOLLOWING TO O.MCGEHEE
AT THE FOLLOWING:-

MUSICA FUNCIONAL SAC ARGENTINA

TELEX NO 390 17909 ANSER BACK DIZA AR

ATTN DR MAXIMO SANTAMBROGIO
VICE PRESIDENT, MUSICA FUNCIONAL

MESSAGE FOR MR MCGEHEE OF AMERICAN BANKNOTE CO

WE ADVISE CORRECTIONS TO OFFER AS TELEXED TO US
AS FOLLOWS:-

1. PREPARATION E AND F ARE FOR ANY ONE SET OF
PLATES ONLY.

2. LAST PARA - DELETE QUOTE WHICHEVER DENOMS ARE
AWARDED TO IT, UNQUOTE.

3. SHIPPING - 13 MONTHS ETC
ADD AT END AFTER QUOTE APPROVED UNQUOTE THE
WORDS WITHIN 2 WEEKS OF SUBMISSION.

4. IMMEDIATELY BEFORE SPECIAL CONDITIONS, ADD ONE
LINE QUOTE ALL DELIVERY DATES INDICATED READY
TO SHIP AT THE PORT OF EMBARKATION, UNQUOTE.

REGARDS
JOHN FIELD, BRADBURY WILKINSON

CAN YOU SEND WITH ALL HASTE?

8954070BRADBK G

BANKTE 421795

B/W

JAN 19 1 10 PM '81
A.B.N.CO.

ITT GA

ITT 01 19 1307⊕

BANKTE 421795390179O9+

H.V.D.
FEB 21981

17909DIZA AR

GA

THIS TELEX IS FOR MR. MCGEHEE

1. PREPARATION E AND F ARE FOR ANY ONE SET OF PLATES ONLY.
2. LAST PARA - DELETE QUOTE WHICHEVER DENOMS ARE AWARDED TO IT, UNQUOTE.
3. SHIPPING - 13 MONTHS ETC
   ADD AT END AFTER QUOTE APPROVED UNQUOTE THE WORDS WITHIN 2 WEEKS OF SUBMISSION.
4. IMMEDIATELY BEFORE SPECIAL CONDITIONS, ADD ONE LINE
   QUOTE ALL DELIVERY DATES INDICATED READY TO SHIP AT THE PORT OF EMBARKATION, UNQUOTE

REGARDS

JOHN FIELD, BRADBURY WILKINSON⊕⊕

17.9DIZA AR

01/19/81 1309EST 001.80

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7622/Infor.-7550/Telex-7566

Argentina

FOR JOHN FIELD - FROM OWEN MC GEHEE
ORIGINATION - TOTAL PRICE

VIA TELECOPIER 1/30/81
H.V.D. TIME 10 5 AM/PM NY Time
FEB 2 1981

Orell Fusli - U.S.$1,019,726.

G. & D. - U.S.$1,077,130.

T. D1. R. - U.S.$1,002,400.

Casa - U.S.$290,208.

A.B.N. - U.S.$99,185. (Nos. 2 thru 8 on Call for Bids)
U.S.$819,535. (No. 1 on Call for Bids)

PRINTING COSTS - PER QUANTITY IN U.S. DOLLARS

Orell Fusli -
20 Million - 33.60 (672,000.)
50 " - 32.90 (1,645,000.)
100 " - 32.69 (3,269,000.)
150 " - 32.63 (4,894,500.)
200 " - 32.62 (6,524,000.)
800 " - 32.69 (26,152,000.)
1000 " - 32.66 (32,660,000.)
1200 " - 32.64 (39,168,000.)

B/W

G. & D. - Note: G.&D. bid on two different printing specifications as follows:

1. Litho - two plate face, 3 plate back
Steel - three color face, 1 color back

Up to 160 Million - 41.88 (6,700,800.)
400 Million - 38.76 (15,504,000.)
800 " - 37.34 (29,872,000.)
1200 " - 36.49 (43,788,000.)
1600 " - 36.31 (58,096,000.)

2. Litho - two plate face, 3 plate back
Steel - three color face, 0 on back

Up to 160 Million - 32.13 (5,140,000.)
400 Million - 29.92 (11,968,000.)
800 " - 29.00 (23,200,000.)
1200 " - 28.41 (34,092,000.)
1600 " - 28.29 (45,264,000.)

PRINTING COSTS - CONT'D.

T. Dl. R.	-	20 Million	-	62.50 (1,250,000.)
		50 "	-	58.00 (2,900,000.)
		100 "	-	53.95 (5,395,000.)
		150 "	-	50.75 (7,612,500.)
		200 "	-	49.80 (9,960,000.)
Casa	-	20 Million	-	26.31 (526,200.)
		50 "	-	24.97 (1,248,500.)
		100 "	-	24.51 (2,451,000.)
		150 "	-	24.37 (3,655,500.)
		200 "	-	24.29 (4,858,000.)
		800 "	-	24.00 (19,200,000.)
		1000 "	-	24.00 (24,000,000.)
		1200 "	-	24.00 (28,800,000.)
A.B.N.	-	20 Million	-	60.94 (1,218,800.)
		50 "	-	56.73 (2,836,500.)
		100 "	-	54.05 (5,405,000.)
		150 "	-	51.67 (7,750,500.)
		200 "	-	50.38 (10,076,000.)

NOTE: Orell Fusli also asked for a confirmed, irrevocable Letter of Credit from the Bank.

ORIGINATION - TIME FOR PREPARATION OF PLATES

Orell Fusli - 6 to 8 months for 1st denomination
8 to 12 months for 2nd denomination

G. & D. - 4 to 6 months for 1st denomination
3 months for each additional denomination

T. Dl. R. - 7 months for 1st two denominations
Total 10 months for all denominations
or
6 months for 1st two denominations
Total 12 months for all denominations

Casa de Moneda - 4.5 months for 1st denomination
Total 8.5 months for balance

A.B.N. - 8.5 months for 1st two denominations
Total 11.5 months for balance

DELIVERY - QUANTITIES OF FINISHED NOTES READY

Orell Fusli - March 3, 1983 - 50 Million
September, 1983 - 50 Million

G. & D. - 18 months - 800 Million
22 " - 1000 "
24 " - 1200 "

T.Dl. R. - 10 months - 800 Million
12 " - 1000 "
14 " - 1200 "

Casa - 9 months - 800 Million
11 " - 1000 "
13 " - 1200 "

A.B.N. - 13 months - 800 Million
16 " - 1000 "
18 " - 1200 "

	PRECIOS	O.F.	G. y D. 3/1 3/0	T. de L.R.	C.M.	A. B. N.
1º ETAPA	A					7.030
	B					B1 26.055
						B2 56.400
	C					14.800
	D					17.165
	E					1.590
	F					2.200
TOTAL						125.240
						TOTAL 2ºa8º 99.185
TOTAL 1º ETAPA		1.019.726	1.077.130	1.002.400	290.208	TOTAL 1ºET. 819.535
2º ETAPA	20 M	33.60 672.000		62.50 1.250.000	26.31 526.200	60.94 1.218.800
	50	32.90 1.645.000		58.00 2.900.000	24.97 1.248.500	56.73 2.836.500
	100	32.69 3.269.000	L 2/3 + S 3/1	53.95 5.395.000	24.51 2.451.000	54.05 5.405.000
	150	32.63 4.894.500		50.75 7.612.500	24.37 3.655.500	51.67 7.750.500
	160		41.88 6.700.800			
	200	32.62 6.524.000		49.80 9.960.000	24.29 4.858.000	50.38 10.076.000
	400		38.76 15.504.000			
	800	32.69 26.152.000	37.34 29.872.000		24.00 19.200.000	
	1.000	32.66 32.660.000			24.00 24.000.000	
	1.200	32.64 39.168.000	36.49 43.788.000		24.00 28.800.000	
	1.600		36.31 58.096.000			

L 2/3 + S 3/0

160	32.13	5,140.000
400	29.92	11,968.000
800	29.00	23.200.000
1.200	28.41	34,092.000
1.600	28.29	45,264.000

	O.F.	G.D.	T.dl.R.	C.M.	A.B.N.
ENTREGAS 1º ETAPA	6/ 8 Meses 1º Denom. 8/12 " 2º "	4/6 Meses 1º Denom. + 3 " x "	7 Meses 1as 2 Total 10 meses otra parte dice 12 meses + 6 por denom.	4,5 Meses 1º Total 8,5 meses	8,5 primeras 2 + 2 x mes Total 11,5 meses
2º ETAPA	31/3/83 50 M + 6 meses 50 M	18 Meses 800 M 22 " 1000 M 24 " 1200 M	10 Meses 12 " 14 "	9 Meses 11 " 13 "	13 Meses 16 " 18 "
OTROS DATOS	Pide carta de crédito irrevocable y confirmada.				

168.000

126 000 x 7 =

1 12.250

2 8 750 x 7 = ~~61250~~ 61.250

3

4

5

6

7

8

~~73.500~~ 68.000

73,500

370 345

185, 172

AMERICAN BANK NOTE COMPANY

70 Broad Street, New York, N. Y. 10004 - - Tel. 212-425-5100

Memorandum from
L. OWEN McGEHEE

1 Exp. CD - 23/24

2½/3 → 18/19

19/20 6 mo

B.S.M — 18,750 tap
11,500 Cotton 15.7/16.2

AMERICAN BANK NOTE COMPANY
NEW YORK

H.V.D.
FEB 2 1981

BANCO CENTRAL DE LA REPUBLICA ARGENTINA

TENDER NUMBER 2100/80

DECEMBER 17, 1980

FOR THE CONTRACTING OF PREPARATORY WORK AND THE PRINTING OF BANK NOTES, IN ACCORDANCE WITH THE FOLLOWING DETAILS:

ITEM 1 - FIRST STAGE:

FOR THE PREPARATION OF THE ELEMENTS NEEDED PRIOR TO THE PRINTING OF 8 (EIGHT) DENOMINATIONS OF BANK NOTES, IN CONFORMANCE WITH THE FOLLOWING LIST:

A)	Preparation and execution of the models	US$ 7,030.00
B1)	Preparation of common portrait (San Martín) for all denominations	26,055.00
B2)	Preparation of the original dies and back vignettes	56,400.00
C)	Preparation of the original photo-offset negatives of security backgrounds	14,800.00
D)	Preparation of the plastic matrix	17,165.00
E)	Preparation of the offset printing plates	1,590.00
F)	Preparation of the intaglio printing plates	2,200.00
	Total cost for first awarded denomination	125,240.00
	Total cost each additional denomination (excluding one-time preparation of San Martín portrait die)	US$ 99,185.00

AMERICAN BANK NOTE COMPANY
NEW YORK

The American Bank Note Group of Companies does not supply preparatory material (originations) to other commercial printers.

However, in complete conformance with Special Conditions Articles 4 and 5, we will guarantee to provide all necessary data so that the Sociedad del Estado Casa de Moneda can provide printing continuity, after the American Bank Note Group of Companies has printed whichever denominations are awarded to it.

AMERICAN BANK NOTE COMPANY
NEW YORK

TIME OF PREPARATION, EACH SET OF PRINTING MATERIALS

1. Model(s) for all denominations will be ready two months after receipt of contract and delivery of essential artwork and instructions.

2. Two die proofs will be ready 4-1/2 months after approval of the models, with the remaining proofs to be ready at the rate of two per month.

3. After approval of the proofs, one complete set of printing plates, as specified for each of the first two denominations, will be ready in two months, and the printing plates for the remaining denominations will be ready at the rate of two denominations each month thereafter.

4. These prices and times of preparation for all printing materials are offered in association with the bid of the American Bank Note Group of Companies to print eight denominations of bank notes for the Central Bank of the Republic of Argentina.

AMERICAN BANK NOTE COMPANY
NEW YORK

ITEM 2 - SECOND STAGE

Price per denomination for varying quantities of bank notes:

Each Denomination	U.S. Dollars Cost per Thousand	U.S. Dollars Total Cost
20 MM Bank Notes	60.94	$ 1,218,800.00
50 MM Bank Notes	56.73	2,836,500.00
100 MM Bank Notes	54.05	5,405,000.00
150 MM Bank Notes	51.67	7,750,500.00
200 MM Bank Notes	50.38	10,076,000.00

All prices are F.O.B. free of all charges and include cost of packing.

SHIPPING

Shipping schedules based on the total quantities indicated by the Bank, and subject to the completion of the preparatory work, will be as follows:

Quantity	
800 MM Bank Notes	13 months after approval of the final proofs of the first two denominations, and contingent upon the rest of the proofs which will be submitted according to the above schedule being approved.
1000 MM Bank Notes	16 months after approval of the final proofs of the first two denominations, and contingent upon the rest of the proofs which will be submitted according to the above schedule being approved.
1200 MM Bank Notes	18 months after approval of the final proofs of the first two denominations, and contingent upon the rest of the proofs which will be submitted according to the above schedule being approved.

AMERICAN BANK NOTE COMPANY
NEW YORK

SPECIAL CONDITIONS

ARTICLE 1 - FORM OF QUOTATION AND TIME OF PREPARATION

The American Bank Note Group of Companies is offering a quotation in U.S. Dollars.

Item 1: Please see Item 1 - First Stage.

Item 2: Please see Item 2 - Second Stage for F.O.B. prices and ready to ship dates.

Shipping information for total quantities awarded (as the quantities awarded will not be known until the award is actually made, the American Bank Note Group is supplying the information for amounts of 800 million, 1000 million, and 1,200 million. Should other quantities be awarded, we will furnish precise information within ten working days after the award is made.)

	800 Million	1000 Million	1200 Million
Volume in cubic meters	2667	3,334	4,000
Volume in cubic feet	94,184	117,730	141,276
Net Weight in Kilograms	740,000	925,000	1,110,000
Gross Weight in Kilograms	820,000	1,025,000	1,230,000

Shipping Port	London and or New York
Quantity of cases per container of 20 tons	192
of 40 tons	Not practicable because of handling and land transportation restrictions.

AMERICAN BANK NOTE COMPANY
NEW YORK

SPECIAL CONDITIONS

ARTICLE 1 - FORM OF QUOTATION AND TIME OF PREPARATION

The American Bank Note Group of Companies is offering a quotation in U.S. Dollars.

Item 1: Please see Item 1 - First Stage.

Item 2: Please see Item 2 - Second Stage for F.O.B. prices and ready to ship dates.

Shipping information for total quantities awarded (as the quantities awarded will not be known until the award is actually made, the American Bank Note Group is supplying the information for amounts of 800 million, 1000 million, and 1,200 million.

Quantity of cases per container of 20 tons	192
of 40 tons	Not practicable because of handling and land transportation restrictions.

Art. 2° - Variantes

Latent Image

The American Bank Note Company Group offers a latent image, a process exclusive to our Company in Argentina, and which has never successfully been copied in any country by a counterfeiter. This exclusive process, which in simple terms consists of cutting an image in steel dies and plates in one area at a special angle, makes it impossible to photograph from any angle the entire printed surface of the bank note. The image only becomes visible when the note is held up to a suitable light source at a 45° angle. This unique engraving process makes it impossible to reproduce the entire printed surface of the bank note photographically since the latent image will not appear when the note is viewed face on or on a flat surface.

Microimpression

American Bank Note Company Group offers, in an appropriate area of the steel printing, a line of microimpression, invisible to the naked eye, which might read continuously "Banco Central de la República Argentina," "Banco Central de la República Argentina," etc.

Braille

American Bank Note Company Group offers an easily identifiable Braille symbol in an optional corner of every bank note so as to facilitate identification of the bank note by the blind. This symbol will change for each denomination.

See-through Lithographic Registration, Front to Back

American Bank Note Company Group offers, in an appropriate area of the lithographic design, see-through front to back registration so that the part of the design involved on the front fits an identical design on the back.

Article 3

Understood and accepted.

Article 4

Understood and accepted.

Article 5

Understood and accepted.

Article 6

Understood and accepted.

Article 7

Understood and accepted.

Article 8

Understood and accepted.

Article 9

Understood and accepted.

Article 10

Understood and accepted.

Article 11

Understood and accepted.

Article 12

We can comply with the detailed packing instructions in this article, but would like to have the opportunity of discussing with you alternative methods which could prove more acceptable to the Bank.

Article 13

Understood and accepted.

In reference to Article 13, American Bank Note Group of Companies will accept delivery of the requisite paper either at our printing plant or at the appropriate port of entry, depending on where paper is manufactured. In the latter case, the cost of transporting the paper from the port of entry to our printing plant will be for our account.

Article 14

Understood and accepted.

Article 15

Understood and accepted.

Article 16

Understood and accepted.

Article 17

Understood and accepted.

We are pleased to inform the Central Bank of the República Argentina that the American Bank Note Group of Companies has two principal plants located in the United States and England. Both of these facilities, which are wholly-owned by our Group, will be available for the production of your bank note requirements, as is our practice, for the benefit of our customers worldwide.

LOM 1/30/81

JAN 30 10 42 AM '81
A.B.N.CO.

H.V.D.
FEB 2 1981

JAN 30 1981 1044*

BANKTE 421795

17909DIZA AR

BUENOS AIRES

30/1/81

MR OWEN MCGEHEE

FAVOR COMUNICARSE A PARTIR DE LAS 3.30 PM HASTA LAS 5 PM HORA DE BUENOS AIRES. NUMEROS: 42-4588/89/80 O 44-1707 /0937/ 8554.

FAVOR CONTESTAR POR TELEX A QUE HORA PODRA LLAMAR HOY U OTRO DIA.

SALUDOS DE JIM

MAXIMO

TRANSLATION:

PLEASE COMMUNICATE WITH ME FROM 3:30 PM TO 5 PM BUENOS AIRES TIME. NUMBERS: 42-4588/89/80 OR 44-1707/0937/8554.

PLEASE REPLY BY TELEX AT WHAT TIME YOU CAN CALL TODAY OR ANY OTHER DAY.

REGARDS FROM JIM.

MAXIMO

*

BANKTE 421795

17909DIZA AR

ITT World Communications Inc. NY Phone Serv:Telegr.:797-3311/Msngr.:7522/Infor.:7550/Telex-7656

JAN 30 1981 1047

BANKTE 421795

8954070BRADBK G

30/1/81 15.48 JBF/SFB

A.B.N.CO. JAN 30 10 46 AM '81

Doug McGehee

FOR THE ATTENTION OF MR MCGEHEE

H.V.D. FEB 2 1981

O.F. BEST INFORMATION IS THAT THEY HAVE:

1 SUPER SIMULTAN (3 + 3)

1 ROLAND 2 COLOUR

2 4 PLATE GIORI MULTI-COLOUR INTAGLIO

1 SUPER NUMERATOR

2 HEIDELBERG NUMBERING MACHINES.

THEY MAY HAVE EXTRA OFFSET CAPACITY IN THEIR COMMERCIAL PRINTING SECTION.

THEY ARE TRYING TO ACQUIRE LAND ADJACENT TO THEIR SECURITY FACTORY FOR AN EXTENSION, BUT SO FAR UNSUCCESSFULLY.

ORIGINATION IS LIMITED - THEY FREQUENTLY ETCH INSTEAD OF HAND ENGRAVING.

GOOD LUCK=

REGARDS,

JOHN+

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Mangr.7522/Infor.7550/Telex-7590

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

LSW 1/30/81

JAN 30 11 17 AM '81
A.B.N. CO.

ITT GA

ITT 01 30 1117

BANKTE 42179539017909

Copies to: E. H. Weitzen
A. W. Model
L. T. Hindenlang
E. J. Deadrick
D. J. Carr
D. K. Shaffer
D. A. Wooster

H.V.D.
FEB 2 1981

17909DIZA AR

GA

FOR JIM CLARENDON

Argentina B/N

O.F. BEST INFORMATION IS THAT THEY HAVE:

1 SUPER SIMULTAN (3+3)

1 ROLAND 2 COLOUR

24 PLATE GIORI MULTI-COLOUR INTAGLIO

1 SUPER NUMERATOR

2 HEIDELBERG NUMBERING MACHINES.

THEY MAY HAVE EXTRA OFFSET CAPACITY IN THEIR COMMERCIAL PRINTING SECTION.

THEY ARE TRYING TO ACQUIRE LAND ADJACENT TO THEIR SECURITY FACTORY FOR AN EXTENSION, BUT SO FAR UNSUCCESSFULLY.

ORIGINATION IS LIMITED - THEY FREQUENTLY ETCH INSTEAD OF HAND ENGRAVING.

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

GOOD LUCK,

OWEN

*

17909DIZA ARO

V

MAY YOU ANSER RR ANSWER OUR LAST TELEX TO MR MCHEGGE?

MR. MCGEEHEE ALREADY TALKED TO DR. SANTANBROGIO

OK TKS I DID NOT KNOW BYEBYE BYE.

*

17909DIZA AR

01/30/81 1121EST 003.80

Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.2532/Inter.

ITT World C

ITT 01 30 1452

BANKTE 4217958518954070+

06

Copies to: E. H. Weitzen
A. W. Model
L. T. Hindenlang
E. J. Deadrick
D. J. Carr
D. K. Shaffer
D. A. Wooster
— Guthrie
— Charles

A.B.N.CO. JAN 30 2 52 PM '81 RECEIVED FEB 2 1981

8954070BRADBK G

GA

F

O

R JOHN FIELD

RE: ARGENTINA

IN PREPARATION FOR POSSIBLE NEW BID, PLEASE SUPPLY US WITH NEW FIGURES BASED ON THE FOLLOWING:

1. ORIGINATION - CHARGES AND DELIVERY, NO CHANGE.

2. PRINTING CHARGES - INCREASE PRESENT SPECIFICATIONS (LITHO 3/2, INTAGLIO 1/2) TO LITHO 3/2, INTAGLIO 3/2, THUS CONVERTING PROJECT INTO FULL MULTICOLOR ORDER. NUMBER OF BANK NOTES PER SHEET TOTALLY AT YOUR DISCRETION, HOWEVER BANK EXPECTS LOWER PRICES THAN ORIGINALLY SUBMITTED BASED ON 28 SET (EVEN THOUGH WE CALCULATED FIGURES BASED ON 40 SET).

3. BANK INTENDS TO PLACE PRINTING ORDER FIRST, DIVIDED BETWEEN CASA AND TWO FOREIGN PRINTERS. PAPER ORDER WILL BE PLACED THEREAFTER, DIVIDED BETWEEN GERMAN, ENGLISH AND FRENCH MANUFACTURERS AND BANK WILL INSTRUCT PAPER SUPPLIERS TO CUT PAPER IN ACCORDANCE WITH PRINTERS REQUIREMENTS.

4. DELIVERY - BANK REQUESTS 1000 MILLION NOTES IN B.A. BY OCTOBER, 1982. PLEASE GIVE US YOUR BEST MONTHLY PRODUCTION PROGRAM BASED ON RECEIPT OF ORDER IN MARCH, 1981.

THIS INFORMATION IS URGENTLY NEEDED IN ANTICIPATION OF BANK'S REQUEST FOR NEW FIGURES. WE WILL NOT USE THESE NEW FIGURES UNLESS THE BANK ASKS US FOR THEM.

REGARDS,

OWEN

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Intcr.-7550/Telex-7590

H.V.D.
FEB 2 1981

FEB 02 1981 0634

BANKTE 421795

8954070BRADBK G

2/2/81 11.34 JBF/SFB

A.B.N.CO.
JAN 33 9 04 AM '81

ATTENTION MR MCGEHEE

PLEASE CALL ME AFTER 2.30 PM OUR TIME TO DISCUSS
YOUR LATEST ARGENTINA REQUESTS.=

REGARDS,

JOHN+

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7596
ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7596

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

H.V.D.
FEB 2 1981

FEB 2 2 46 PM '81
A.B.N.CO.

ITT GA

ITT 02 02 1442⊕

BANKTE 42179539017909

17909DIZA AR

GA

FOR JIM CLARENDON

REOURCONVERSATION FRIDAY. FYI JOHN PREFERS TO WAIT UNTIL WE HAVE FORMAL REQUEST. PROMISES TO REACT QUICKLY ON NECESSARY REVISIONS. MEANWHILE, PLEASE CONTINUE PLANTING SEEDS SO WE GET GOOD HARVEST PER OUR PLAN. WILL AWAIT ADVICE FROM YOU.

REGARDS,

OWEN

⊕

17909DIZA AR

02/02/81 1445EST 001.80

H.V.D.
FEB 20 1981

Loan
2/25/81

Banco Central de la República Argentina
Director

ENRIQUE E. FOLCINI
DIRECTOR

agradece y retribuye los cordiales saludos que le enviara con motivo de las fiestas de Navidad y Año Nuevo.

Buenos Aires, 5 de enero de 1981.

Response to Christmas Greetings

Al Vice President
International Division
American Bank Note Company,
70 Broad Street
NEW YORK - N.Y. 10004

FEB 23 8 55 AM '01
INT'L DIV.
A.B.N. CO.

L Owen
2/25/81

Banco Central de la República Argentina
Director

ENRIQUE E. FOLCINI
DIRECTOR

agradece y retribuye los cordiales saludos que le enviara con motivo de las fiestas de Navidad y Año Nuevo.

Buenos Aires, 5 de enero de 1981.

Response to Christmas Greetings

Al Senior Vice President
International Division
American Bank Note Company,
D. L.Owen Mc Gehee,
70 Broad Street,
NEW YORK. N.Y. 10004

FEB 23 9 12 AM '81
INT'L DIV.
A. B. N. CO.

ITT World Communications Inc.
NY Phone Serv:Telegr.797-3311/Msngr.-7522/Intex.-7550/Telex-7590

H.V.D.
FEB 17 1981

FEB 12 11:43 AM '81
A.B.N.CO.

Orig: Owen
CC: E.H. Weitzen

ITT GA

ITT 02 12 1146

BANKTE 421795 39017909+

17909DIZA AR

GA

BANKTE 421795

BUENOS AIRES, ARGENTINA

FOR MR. JAMES P. CLARENDON

WILL CALL YOU TOMORROW FRIDAY PLAZA HOTEL 11 A.M. BA TIME.

OWEN

17909DIZA AR

02/12/81 1147EST 000.80

ITT World Communications Inc.
NY Phone Serv:Telegr.797-3311/Msngr.-7522/Intex.-7550/Telex-7590

H.V.D.
FEB 18 1981

FEB 17 10 01 AM '81
A.B.N. CO.

T

IT LA VOM

ITT 02 17 1003⌖

BANKTE 421795390179099

17909DIZA AR

GA

FOR: JIM CLARENDON/MAX SANTAMBROGIO

RE YOUR TELEX. OWEN UNAVAILABLE FOR TODAY, WILL HAVE HIM CONTACT YOU TOMORROW AT STIPULATED TIME. WE WILL TRY TO GET INFORMATION REQUESTED FROM BW BY TOMORROW.

REGARDS,

JIM

⌖

17909DIZA AR

02/17/81 1005EST 000.90

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.7622/Infor.7550/Telex-7568

VIA TELECOPIER 2/17/81
TIME 1105 AM/PM NY Time

H.V.D.
FEB 18 1981

FOR MR. JOHN FIELD

PER OUR PHONE CONVERSATION TODAY, FOLLOWING IS COPY OF TELEX

FROM CLARENDON RE ARGENTINA

T E L E X

BUENOS AIRES

17/2/81

ATT: MR. OWEN MCGEHEE

THE CONTRACT DEPARTMENT HAS REQUESTED US TO INFORM THEM AS TO THE QUANTITY OF OFFSET PLATES AND INTAGLIO PLATES THAT ARE INCLUDED IN THE PRICES ESTABLISHED UNDER ITEMS E) AND F) OF THE COSTS FOR THE PREPARATION OF THE ORIGINAL ELEMENTS, LINE 1, FIRST PART (PAGE 1) PLEASE CALL US BETWWEN HOURS 9 AND 10 NY OFFICE TIME MAX OR ADVISE WHEN YOU WILL CALL

GREETINGS

JIM / MAX

REGARDS

J. HARTY

ITT GA

ITT 02 18 0924

BANKTE 421795390179O9+

17909DIZA AR

GA

FEB 18 9 22 AM '81
A.B.N.CO.

2/18/81

H.V.D.
FEB 18 1981

TO: JIM CLARENDON/MAX SANTAMBROGIO

OWEN STILL OUT OF OFFICE HOWEVER WE HAVE RECEIVED FOLLOWING TELEX FROM FIELD IN REPLY TO YOUR QUESTIONS:

ATTN OWEN MCGEHEE

RE JIM'S TELEX 17TH. ITEMS E AND F SHOULD STATE THAT WE WILL SUPPLY ONE SET OF OFFSET AND INTAGLIO PLATES. THIS MEANS 5 OR 6 OFFSET PLATES AS APPROPRIATE TO SPECIFICATION (EACH PLATE BEING DIFFERENT), AND 2, 3, OR 4 INTAGLIO PLATES AS APPROPRIATE TO TYPE OF MACHINE BEING USED (EACH PLATE BEING IDENTICAL).

PROVIDED THAT QUANTITIES INVOLVED ARE NOT SIGNIFICANTLY DIFFERENT FROM ABOVE, SUGGEST THAT JIM ASCERTAINS WHAT THEY WANT AND AGREES TO IT.

REGARDS

JOHN

IF YOU HAVE ANY FURTHER QUESTIONS PLEASE TELEX ME - GOOD LUCK.

REGARDS,

JIM

17909DIZA AR

02/18/81 0926EST 002.50

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.7622/Infor.7550/Telex-7590

FEB 18 1981 1102

BANKTE 421795

17909DIZA AR

H.V.D.

1981

Orig OMcG
cc CHu

Done 2/18/81

A.B.N.CO.
FEB 18 10 59 AM '81

Argentina B/W

BUENOS AIRES

18/2/81

RECIBIMOS SU TELEX DE HOY FIRMADO POR JIM HARTY REF. CONSULTA.
ANTES DE ENVIAR ESTA INFO. AL CLIENTE, QUEREMOS HABLAR CON UD.
TELEFONICAMENTE, EN VISTA DE QUE TENEMOS QUE ENTREGAR ESTA
INFO. NO MAS TARDE QUE 16 HORAS DIA 20. FAVOR MANDAR TELEX
INDICANDO DIA Y HORA QUE PUEDE TELEFONEAR.

SALUDOS,

JIM + MAX

(English Translation)

RECEIVED YOUR TELEX DATED TODAY SIGNED BY JIM HARTY RE BID BEFORE SUBMITTING THIS INFO TO CLIENT WE MUST TALK TO YOU BY PHONE SINCE WE HAVE TO GIVE THIS INFO NO LATER THAN 16 HOURS ON DAY 20 PLEASE SEND TELEX AND INDICATED DAY AND TIME IN WHICH YOU CAN TELEPHONE

BANKTE 421795

17909DIZA AR

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. -7522/Infor. -7550/Telex -7590

H.V.D.

FEB 20 12 43 PM '81
A.B.N.CO.

ITT GA

ITT 02 20 1436⊕

BANKTE 42179539017909+

17909DIZA AR

GA

FOR CLARENDON

URGENT

IN ORDER TO COOPERATE MORE FULLY YOU ARE AUTHORIZED TO ELIMINATE PREPARATORY CHARGES PER DENOMINATION. PRINTING PRICES THEREFORE NOW INCLUDE ALL PREPARATORY COSTS. UNDERSTAND COMPETITOR HAS ALREADY MADE THIS OFFER. PLEASE PREPARE LETTER TO CUSTOMER AND SUBMIT IMMEDIATELY.

REGARDS,

OWEN⊕

17909DIZA AR

02/20/81 1437EST 001.20

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. 7522/Intor. 7550/Telex 7590

FEB-23-1981 09:50

BANKTE 421795

17909DIZA AR

3006

org. J. Harty

BUENOS AIRES

23/2/81

H.V.D.

1981

FEB 23 10 05 AM '81

A.B.N.CO.

ATT MR JIM HARTY

PLEASE CALL US AT 10:30 NY TIME.

THANKS,

JIM + MAX

BANKTE 421795

17909DIZA AR

Argentina B/W

ITT World Communica
797-3311/Msngr.-7522/Infor.-7550/Telex-7590
Msngr.-7522/Infor.-7550/Telex-7590
ITT World Communication

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.7622/Infor.7650/Telex-7586

FEB 23 / 15 AH '81
A.B.N.CO.

FEB 23 1981 0906

BANKTE 421795

17909DIZA AR

BUENOS AIRES

23/2/81

ATT. MR OWEN MCGEHEE

FAVOR LLAMARNOS LO MAS PRONTO POSIBLE REF. SU TLX VIERNES

PREVIO AVISO POR TLX HORA NY DE LLAMADA.

SALUDOS,

JIM + MAX

BANKTE 421795

17909DIZA AR

PLEASE CALL US SOONEST RE YOUR FRIDAY TELEX AND SEND VIA TELEX

HOUR NEWYORK WHICH YOU WILL MAKE THIS CALL

GREETINGS

JIM / MAX

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.7622/Infor.7650/Telex-7586

H.V.D.
2 5 1981

February 23, 1981

MEMORANDUM TO FILE

A R G E N T I N A

In reference to LOM'S telex to JPC on Friday, February 20, the undersigned had a phone conversation with Jim Clarendon today.

Jim Clarendon feels that it is inappropriate to submit a formal letter to the Bank offering to eliminate the preparation (origination) charges on any portion of the printing order we may receive. He feels that such an action could result in our being ejected from the call for bids as the contract from the Bank specifically prohibits any counter proposals once the offers have been placed with the Bank. Jim will bring the subject up verbally with Mr. Bruzon of the Banco de la Republica Argentina when he meets with him this week. Jim also said that he cannot imagine to whom the De La Rue man made his offer in B. A. since Bruzon has been out of the country for the past 2 weeks and in Jim's opinion Bruzon would be the only person to whom such a proposal could be offered in the Bank.

B/W

Jim Harty
JIM HARTY

JH:ms

ITT GA

ITT 02 23 1230⊕

BANKTE 421795390179O9+

17909DIZA AR

GA

ITT GA

A

TO JIM CLARENDON/ MAX SANTAMBROGIO

I SPOKE TO OWEN THIS AM AND HE SAYS YOU ARE TO USE YOUR OWN JUDGEMENT AS TO WHEN YOU SUBMIT ANYTHING IN WRITING. HE NOW UNDERSTANDS COMPLICATIONS WHICH COULD ARISE FROM A WRITTEN OFFER.

REGARDS,

JIM⊕

17909DIZA AR

02/23/81 1232EST 001.10

A.B.N.CO. FEB 23 12 37PM '81

H.V.D. FEB 25 1981

ITT World Communications Inc. NY Phone Serv:Telegr.797-33??/Mangr.-7522/Intex.-7550/Telex-7590

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

FEB 23 / 49 AM '81
A.B.N.CO.

H.V.D.
FEB 25 1981

ITT GA

ITT 02 23 0937

BANKTE 421795390179O9

17909DIZA AR

GA

TO: JIM CLARENDON/ MAX SANTAMBROGIO

OWEN AWAY FROM OFFICE TODAY AND PROBABLY TOMORROW AS WELL.
DO YOU WANT ME TO CALL YOU AT 10:30 NY TIME OR WOULD YOU
PREFER TO TELEX US ANY QUESTIONS YOU MAY HAVE?

REGARDS,

J. HARTY

17909DIZA AR

02/23/81 0938EST 000.90

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

H.V.D.

FEB 26 1981

FEB 25 1981 0942

BANKTE 421795

17909DIZA AR

Orig O McG
Cf E Ahn

FEB 25 9 49 AM '81
A.B.N.CO.

BUENOS AIRES

25/2/81

Argentina B/K

IMPORTANT MEETING TOMORROW. WILL TELEX FRIDAY MORNING IF YOU SHOULD CALL US FOR RESULTS.

PLEASE ARRANGE TO SEND CHECK FOR ONE THOUSAND MADE OUT TO DOROTHY CLARENDON AND CHARGE MY ACCOUNT. PLS TELEPHONE HER AT CHAPIN TO ADVISE HER OF CHECK AND THAT I WILL BE HERE AT LEAST ONE MORE WEEK.

BEST REGARDS TO ALL,

JIM

BANKTE 421795

17909DIZA ARMMM

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

ITT World Communications Inc.
NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

FILING
MAR - 5 1981

Orig O'McG
C. E. H.

MAR 4 9 06 AM '81
A.B.N. CO.

MAR 04 1981 0900

BANKTE 421795

22488PLAZA AR

Argentina B/W

FOR MCGEHEE

PLS CALL PLAZA TODAY BETWEEN 09:00 AND 10:00 NEW YORK TIME
OR ADVISE PLAZA HOUR YOU PERSONALLLY CAN CALL.
REGARDS TO ALL
JIM
ROOM 725.

Phoned J. Clarendon 3/4/81.

JMH

BANKTE 421795

22488PLAZA AR

...

ITT World Communications Inc.
NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

C.E.B.
MAR 6 1981

LAC
14:05
3/4/81

(Translation from Spanish) (ms)

TELEX FROM BUENOS AIRES, ARGENTINA MARCH 4, 1981

LOW

JB7 says
OK 3/5/81

We have the following official telephone request from the customer:

1) They want to know if we can extend our offer until April 15th. Please let us know if we should ask for a written confirmation of this request.

2) Also, in order to cooperate with the customer, they want us to furnish information on international shipments of printing plates - offset and intaglio - exact sizes, weights, component materials, insurance value, form of shipment, if by courier or another air system and any related information.

We need this information no later than 12 noon Friday, Buenos Aires time. If you prefer to call, Jim will be in the office tomorrow between 9 and 11 New York time and at the Plaza Hotel between 9 and 10 on Friday. Please let us know in advance when you will call.

B/W

Greetings,

JIM AND MAX

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

Ory OMcG
cc CHW

MAR 04 1981 1222⊕

BANKTE 421795

17909DIZA AR

MAR 4 12 31 PM '81
A.B.N.CO.

BUENOS AIRES

4 MARZO 1981

ATT. L.O. MCGEHEE

TENEMOS EL SIGUIENTE PEDIDO TELEFONICO OFICIAL DEL CLIENTE:

1) SI PODEMOS AMPLIAR VALIDEZ DE NUESTRA OFERTA HASTA EL 15 DE ABRIL. FAVOR AVISARNOS SI DEBEMOS PEDIR CONFIRMACION ESCRITA DE ESTA PREGUNTA.

2) ADEMAS, COMO COLABORACION CON EL CLIENTE, NOS PIDEN DATOS SOBRE ENVIOS INTERNACIONALES DE PLANCHAS DE IMPRESION, TANTO OFFSET COMO INTAGLIO, TAMA⊘OS PRECISOS, PESOS, MATERIAL CONSTITUTIVO, VALOR PARA SEGURO, METODO DE ENVIO, SI ES POR COURRIER U OTRO SISTEMA AEREO Y CUALQUIER INFORMACION RELACIONADA.

NECESITAMOS ESTA INFORMACION NO MAS TARDE QUE MEDIODIA VIERNES HORA B.AIRES. SI PREFIERE TELEFONEAR, JIM ESTARA EN OFICINA MA⊘ANA ENTRE 9 Y 11 HORA NY Y EN HOTEL PLAZA ENTRE 9 Y 10 DIA VIERNES. FAVOR AVISAR PREVIO LLAMADO.

SALUDOS,

JIM + MAX

⊕

BANKTE 421795

17909DIZA ARMMM

MAR 5 11 19 AM '81
A.B.N.CO.

ITT GA

ITT 03 05 1110

BANKTE 421795AZ

C.E.B.
MAR 6 1981

27103 BRADBK G

GA

TO: J. CONIBEER

RE: ARGENTINA

REF. CONVERSATION FIELD/MCGEHEE TODAY, CUSTOMER IS REQUESTING US TO FURNISH THEM WITH INFORMATION ON SHIPMENT OF BOTH OFFSET AND INTAGLIO PLATES AS FOLLOWS:

1) SIZE AND WEIGHT
2) COMPONENT MATERIAL
3) INSURANCE VALUE
4) FORM OF SHIPMENT, I.E., BY COURIER OR REGULAR SECURITY AIR FREIGHT.

INFORMATION NEEDED BY 10 A.M. TOMORROW, IF POSSIBLE PLEASE PUT IT ON TELEX TO US SO WE CAN RELAY IT TO B.A.

REGARDS,

J. HARTY

ITT World Communications Inc. NY Phone Serv:Telegr.-797-3311/Msngr.-7522/Infor.-7550/Telex-7590

FILING
MAR - 9 1981

MAR 6 9 31 AM '81
A.B.N.CO.

MAR 06 1981 0918

BANKTE 421795

17909DIZA AR

ATT. MR OWEN MCGEHEE

ESTAMOS ESPERANDO TU LLAMADO EN LA OFICINA.

JIM+ MAX

BANKTE 421795

17909DIZA ARMMM

TRANSLATION TO ENGLISH March 6, 1981

WE ARE IN THE OFFICE AWAITING YOUR CALL TO US

JIM and MAX

ITT World Communications Inc. NY Phone Serv:Telegr.:797-33m/Msngr.:7522/Infor.:7550/Telex:7698

H.V.B.
MAR 17 1981

MAR 13 1981 1047

BANKTE 421795

17909DIZA AR

Orig OMcG
cc EHu

ack'd 3/16/81

A.B.N.CO.
MAR 13 10 55 AM '81

BUENOS AIRES

13 MARCH 1981

ATT MR OWEN MCGEHEE

YR TLX MARCH 12 RCVD. PLS HOLD MY CHECK BUT ADVANCE DOTTIE THREE HUNDRED OR MORE IF NEEDED. WILL TELEPHONE HER SUNDAY BETWEEN 10 AND 11 AM NY TIME.

$400 chk delivered to Mrs. Cleveland 3/13/81

POSSIBLY INTERESTING INFORMATION FOR JOHN FIELD GRAPHIC ARTS JOURNAL SPANISH EDITION OCT/NOV 1980 CARRIED ARTICLE SAYING DAINIPPON SEEKING TECHNICAL ASSISTANCE AGREEMENT PRODUCTION OF BANK NOTES WITH POPULAR BANK OF CHINA. GRAPHIC ARTS TELEPHONE : 567-694-4872.

No action

PLS HAVE LIST MADE OF ALL BANK NOTES PRINTED FOR EACH ARGENTINE BANK WITH IDEA OF APPROPIATE PRESENTATION.

Argentina B/N

REGARDS TO ALL

JIM

BANKTE 421795

17909DIZA ARMMM

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.7522/Infor.7550/Telex.7590

NY Phone Serv: Telegr. 797-3311/Msngr. -7522/Infor. -7550/Telex -7590
ITT World Communications Inc.

H.V.D.
MAR 17 1981

LEM
3/16/81

MAR 16 12 22 PM '81
A.B.N. CO.

Orig Obrcs
a OHW

Argentina B/N

MAR 16 1981 1215

BANKTE 421795

17909DIZA AR

BUENOS AIRES

16 ARCH 1981

FOR OWEN MCGEHEE

CLIENT REQUESTED AND WE WANTED FIVE ADITIONAL DAYS DELAY UNTIL APRIL 20 BECAUSE OF HOLY WEEK.

REGARDS TO ALL

JIM + MAX

BANKTE 421795

17909DIZA ARMMM

NY Phone Serv: Telegr. 797-3311/Msngr. -7522/Infor. -7550/Telex -7590
ITT World Communications Inc.

ITT GA

ITT 03 16 1458

BANKTE 42179539017909+

17909DIZA AR

GA

Orig O Mr G
Cc E Hr
March 16/81

MAR 16 3 09 PM '81
A.B.N. CO.

H.V.D.
MAR 17 1981

FOR: JIM CLARENDON

REOUR TELEX MARCH 13:

PARAGRAPH ONE - OK

PARAGRAPH TWO - HAVE TAKEN NO ACTION. THANKS ANWAY.

PARAGRAPH THREE - FYI LIST FOLLOWS:

BANKS	DATES	DENOMINATIONS
EL BANCO ARGENTINO	1866 AND 1873	50 CENTAVOS, 1,2,5,10, 20 50 PESOS, 1/2, 1,4 REALES
OTERO Y CA.	1866/1871	1,5,10 PESOS 1/2, 1,2,4 REALES
BANCO MAUA + CA.	1867	1, 2 PESOS
EL BANCO J. BENITES E HIJO	1867 + 1868	1,5,20,50, 100 PESOS
DANIEL GONZALEZ Y COMPA.	1867	1,5 10 PESOS
EL BANCO COMERCIAL DE SANTA FE	1868	4 REALES, 1,5,10,20,50 PESOS

Argentina B/N

NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590 ITT World Communications Inc.

To_____

Date_____ Time_____

WHILE YOU WERE OUT

M_____

of_____

Phone_____

Area Code Number Extension

TELEPHONED		PLEASE CALL	
CALLED TO SEE YOU		WILL CALL AGAIN	
WANTS TO SEE YOU		URGENT	

RETURNED YOUR CALL

Message_____

_____

_____

_____

_____

_____

Operator

AD5P50

EL BANCO OXANDABURU

Y GARBINO 1868 4 REALES, 1,5,10, 20 PESOS

EL BANCO DE LA PROV.

DE BUENOS AIRES 1868/1886 8,10,16,20,40 CENTS

X (2)

1,2,4,5,10,20,50,100,

200,500,1000,5000 PESOS

EL BANCO DEL

COMERCIO 1872 5,10, 20 PESOS

EL BANCO

NACIONAL 1873/1890 4,5,10,20,25,40,50,

X (1)

75 CENTAVOS,

1,2,3,5,10,15,20,50,100,

200,500 PESOS

EL BANCO SOLANAS

Y CIA. 1874 5,20 PESOS

BANCO PROVINCIAL

DE SANTA FE 1874/1883 50 CENTAVOS, 1,1.50,

X (3)

5,10,20,50

200, 500 PESOS

EL BANCO MUNOZ

+ RODRIGUEZ +

CA. 1883 1,5, 10 PESOS

EL BANCO PROVINCIAL

DE ENTRE-RIOS 1886 1,2,5,10, 20 PESOS

BANCO PROVINCIAL

DE CORDOBA 1886 1,5,10, 20 PESOS

GOOD LUCK

OWEN⊕

17909DIZA AR

03/16/81 1504EST 005.80

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Mangr.-7522/Infor.-7550/Telex-7590

T World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7596

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7596

MAR 16 3 18 PM '81
A.B.N.CO.

H.V.D.
MAR 17 1981

Orig OMcG
cc EHW

March 16/81

ITT GA

ITT 03 16 1511⊕

BANKTE 42179539017909+

17909DIZA AR

GA

DR. MAXIMO SANTAMBROGIO

BUENOS AIRES (ARGENTINA)

FOR CLARENDON

REYOUR TELEX MARCH 16 OK TO EXTEND APRIL 20 BECAUSE OF HOLY WEEK

REGARDS

OWEN⊕

17909DIZA AR

03/16/81 1513EST 000.80

ITT World Communications Inc.

NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

Ouy O mc G
cl EHw

MAR 16 3 23 PM '81
A.D.N. CO.

ITT GA

ITT 03 16 1516

BANKTE 421795AZ

H.V.D.

March 16/81

MAR 17 1981

27103 BRADBK G

GA

B/H

FOR BOB WAUTERS

ARGENTINA BANK REQUESTED FURTHER EXTENSION TO APRIL 20 FROM
APRIL 15 BECAUSE OF HOLY WEEK CELEBRATIONS LATIN AMERICA

REGARDS

OWEN

27103 BRADBK G

03/16/81 1517EST 000.80

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.7622/Infor.7650/Telex-7590

H.V.D.
MAR 23 1981

Rec'd 4 13 PM '81
A.B.N.CO.

ITT GA

ITT 03 19 1558

BANKTE 42179539017909

17909DIZA AR

GA

March 19/81

MAXIMO SANTAMBROGIO

BUENOS AIRES , ARGENTINA

FOR JAMES CLARENDON

WILL TELEPHONE YOU TOMORROW FRIDAY NOON NEW YORK TIME.

REGARDS,

OWEN

17909DIZA AR

03/19/81 1559EST 000.80

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.7622/Infor.7650/Telex-7590

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. 7522/Infor. 7550/Telex 7590

H.V.D.
MAR 23 1981

Org O McG
E HW

MAR 19 4 30 PM '81
A.B.N.CO.

ITT GA

ITT 03 19 1618⊕

BANKTE 42179539022488+

DER RETRYING OCC RETRYING DER RETRYING NC RETRYING

22488PLAZA AR

GA

March 19/81

argentina B/N

MR. JAMES CLARENDON

PLAZA HOTEL

BUENOS AIRES, ARGENTINA

WILL TELEPHONE YOU TOMORROW FRIDAY NOON NEW YORK TIME.

REGARDS,

OWEN⊕

22488PLAZA AR

03/19/81 1625EST 001.20

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. 7522/Infor. 7550/Telex

AMERICAN BANK NOTE COMPANY
INTERNATIONAL DIVISION

R.F.I.
APR - 1 1981

March 30, 1981

H.V.D.
APR 1 1981

Mr. E. C. Hicks, Treasurer

Mr. R. F. Ivy, Vice President

Mr. S. E. Robinson, Asst. Treasurer

Argentina - Bid Guarantee

For the guarantee of our proposal to Banco Central de Argentina an insurance guarantee was purchased from a national insurance company, the premium of which amounted to US$14,836.00. By negotiation, we have reduced this amount to US$2,000.00.

Accordingly, herewith is our Agent's personal check No.128, dated March 20th, in our favor, payable through Citibank, in the amount of US$12,836.00.

Senior Vice President
International Division

Enc.: Ck.

NEW MALDEN

SURREY.

Answered 8/21/81

BJW/pf/abn

6th April 1981

Dear Owen,

Argentina

I would be grateful i f you would keep me advised as to any developments concerning this possible order. I have heard nothing for some weeks now, except for the items which you talked about with me and John Field. I would be grateful if you could send me an up-date position.

Regards,

yours sincerely,

Mr. L. O. McGehee
NEW YORK

AMERICAN BANK NOTE COMPANY

SUBJECT BANCO CENTRAL DE ARGENTINA

DATE April 7, 1981

New York to

Mr. B.J. Wauters

New Malden

Dear Bob:

We recently saw John on his brief visit to New York and appraised him of the current situation on the above. This is to let you know what we know.

Jim Clarendon has returned from B.A. because I felt nothing would be decided on our order until after Easter and, most certainly, not until the new officers and Directors and Ministers of the incoming Government are in place. He reports that no counter bids have been made, that both the ABN Group and TDLR and the Casa de Moneda will each receive a portion of the 1 billion 200 million notes under consideration. He also confirms that our sales position is excellent with the Bank and that it seems favorably disposed to place a part of this order with us. For design continuity reasons, Jim thinks that only one company will receive the origination order, rather than dividing it between two or more printers.

The incoming President of Banco Central and the new Minister of Finance are both personal friends of our Agent and, on a suggestion from the Bank itself, we have authorized him to fly to Madrid with these two men in order to be an "observer" at the BID meeting now being conducted there. Our Agent has reported that on the flight and later in Madrid he was able to have several long and interesting conversations with both of these men in our behalf. They have arranged for him to have observer status under the name American Bank Note Company, which can do us all no harm. On the 11-12 April, they all return to B.A. together.

I would think, then in summary, that we seem to be in good shape and that perhaps at end April or very early May, this long negotiation will finally be concluded and adjudicated. I will keep you fully informed.

Best regards.

Sincerely yours,

cc: EHW/SFDA/JPC

cc JFH

Argentina

LOM 4/13/81

answered 4/13/81

APR 13 1981 1048

BANKTE 421795

8954070BRADBK G

APR 13 11 05 AM '81
A.B.N.CO.

BJW/PF 13 APR 81

ATTN OWEN MCGEHEE

BANKNOTE ORDERS RECEIVED FORECAST

IT IS ESSENTIAL FOR FORECASTING/PRODUCTION PLANNING PURPOSES THAT YOU CAN CONFIRM BY RETURN TLX THE STATUS OF THE ORDER EXPECTED FOR ARGENTINA. DUE TO THE QUANTITY AND HIGH SPECIFICATION INVOLVED, WE NEED TO KNOW WHETHER THIS IS STILL PROBABILITY 1 AND ALSO CONFIRMATION OF TIMING AND QUANTITY. FOR THE SAME REASONS, WE WOULD BE GRATEFUL IF YOU COULD ALSO INCLUDE IN THE TLX ANY OTHER ORDERS EXPECTED TO BE PLACED FROM NOW UNTIL JUNE 1982. PLEASE NOTE THAT WE ARE ALSO STILL AWAITING YOUR FIVE-YEAR FORECAST 1981 THRU' 1986, WHICH IS REQUIRED FOR FUTURE PLANNING.

REGARDS

WAUTERS

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. 7522/Infor. 7550/Telex 7590

orig: J. Harty
cc: E. N. W.

LDW 4/14/81

April 14/81

FOR JIM HARTY

RE MY EARLIER TELEX 13 APRIL DEADLINE - PLS REPORT URGENTLY

BY RETURN ON THIS - INCLUDING PROBABILITY IF APPLICABLE.

TKS

B J WAUTERS

APR 14 8 58 AM '81
INT'L DIV.
A.B.N. CO.

895 4070 BRADBK G

+

BANKNTE S 421795

NY Phone Serv:Telegr.-797-3311/Msngr.-7522/Infor.-7550/Telex-7590 ITT World Communications Inc.

Coded

Orig: + 3 McGehee
CC E.H.W./LOM/JC/LC
April 14/81

ATTN: BOB WAUTERS

QQQQQQQ

REYRTEL 13 TH

1) ARGENTINA - REFER MY LETTER APRIL 7

A) WE CONSIDER THIS PROBABILITY ONE.

B) EXPECT DECISION MAY

C) DELIVERY COMPLETED 200 TO 400 MILLION NOTES IN 2 OR 3 DENOMINATION BEFORE LAST QUANTER 1982 SO AS TO EFFECT NATIONAL DISTRIBUTION BY DECEMBER 1982.

APR 14 11 28 AM '81
A.B.N. CO.

11) OTHER ORDERS PROBABILITY ONE

TYPE	COUNTRY	NO. DENOM.	QUANTITY	DELIVERY COMPLETED
N	HONDURAS	2	40 MM	APRIL 82
N	EL SALVADOR	2	30 MM	JUNE 82
R	COSTA RICA	2	30 MM	JAN-AP. 82
R	HAITI	5	75 MM	JUNE 82
R	VENEZUELA	2	200 MM	JUNE 82
R	COLOMBIA	1	100 MM	JUNE 82
N+R	ECUADOR	2	125 MM	JAN 83

111) ABOVE A CONSERVATIVE ESTIMATE PROBABILITY ONE. FEEL A PROBABILITY 2 IN BOLIVIA AND URUGUAY TOTALLING 40 MM NOTES.

QK

REGARDS,

MCGEHEE

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. 7522/Infor. 7550/Telex 7590

file Orig. Lom/PC
arg. cc EHW

APR 15 1981 1449+

BANKNTE S421795

17909DIZA AR

April 15/81

BUENOS AIRES

15 DE ABRIL DE 1981

ATTN. JIM CLARENDON/OWEN MCGEHEE

A CONTINUACION TRANSCRIBO NOTA RECIEN RECIBIDA DEL BANCO CENTRAL:

''TENEMOS EL AGRADO DE DIRIGIRNOS A UD. CON REFERENCIA ALA CONTRATACION DIRECTA NRO. 2100/80, RELACIONADA CON LOS TRABAJOS PREPARATORIOS E IMPRESION DE BILLETES PERTENECIENTES A LA NUEVA LINEA MONETARIA, PARA LA CUAL SE SIRVIO PRESENTAR PROPUESTA OPORTUNAMENTE.

AL RESPECTO, ESTIMAREMOS CONSIDERAR LA POSIBILIDAD DE EXTENDER LA VIGENCIA DE SU OFERTA HASTA EL 29/5/81.''

SALUDOS,

MAXIMO

+

BANKNTE S421795

17909DIZA ARMMM

(Translation)I am quoting a letter just received from the Banco Central:

"We are pleased to refer to Direct Contract No. 2100/80, regarding the preparatory work and printing of bank notes pertaining to the new monetary line, for which you presented bid at the opportune time.

In this regard, we would appreciate your considering the possibility of extending your offer to May 29, 1981."

Regards,

ITT World Communications Inc
ITT World Communications Inc
Telegr. 797-3311/Msngr. 7522/Infor. 7550/Telex 7590

APR 15 1981 1132

BANKTE 421795

17909DIZA AR

(Translation)Please call again between

1500 and 1600 hours New York time.
Telephone lines were in bad condition
but have now been repaired.Thanks.Regards.
Maximo

Orig: J. Clarendon
CC E.H.W.

April 15/81

ARGENTINA
5/21/81
JM

BUENOS AIRES

15/4/81

ATTN. JIM CLARENDON

FAVOR VOLVER A LLAMAR ENTRE LAS 1500 Y 1600 HORA DE NY.

TUVIMOS LINEAS EN MALAS CONDICIONES, AHORA REPARADAS.

GRACIAS. SALUDOS

MAXIMO

Orig: McGehee
CC EHW

APR 15 11 48 AM '81
A.B.N. CO.

BANKTE 421795

17909DIZA ARMMM

file
Orig. Lom/PC
cc EHW

APR 15 1981 1449*

BANKNTE S421795

17909DIZA AR

April 15/81

BUENOS AIRES

15 DE ABRIL DE 1981

ATTN. JIM CLARENDON/OWEN MCGEHEE

A CONTINUACION TRANSCRIBO NOTA RECIEN RECIBIDA DEL BANCO CENTRAL:

''TENEMOS EL AGRADO DE DIRIGIRNOS A UD. CON REFERENCIA ALA CONTRATACION DIRECTA NRO. 2100/80, RELACIONADA CON LOS TRABAJOS PREPARATORIOS E IMPRESION DE BILLETES PERTENECIENTES A LA NUEVA LINEA MONETARIA, PARA LA CUAL SE SIRVIO PRESENTAR PROPUESTA OPORTUNAMENTE.

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SALUDOS,

MAXIMO

+

BANKNTE S421795

17909DIZA ARMMM

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"We are pleased to refer to Direct Contract No. 2100/80, regarding the preparatory work and printing of bank notes pertaining to the new monetary line, for which you presented bid at the opportune time.

In this regard, we would appreciate your considering the possibility of extending your offer to May 29, 1981."

Regards,
MAXIMO

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ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

Ing. JPC
CCEHW NO
ARGENTINA
5/21/81
JM

ITT GA

39017909+ +

BANKNTE S421795

04 15 1643

17909DIZA AR

GA

PARA EL DOCTOR SANTAMBROGIO

RECIBIMOS SU TELEX RE EXTENSION.

TENEMOS QUE INVESTIGAR PERO LE AVISAREMOS LA PROXIMA

SEMANA.

MANANA ESTA ABIERTA LA OFICINA SI HUBIERA ALGO URGENTE PARA

QUE NOSOTROS LE LLAMARAMOS.

SI NO HAY NADA URGENTE LE LLAMAREMOS EL LUNES A LA HORA

DE COSTUMBRE.

SALUDOS,

JIM

+

17909DIZA AR

04/15/81 1644EST 001.20

(Translation) Received your telex re extension.
Must investigate but will advise next week.
We are open tomorrow if urgent that we call.
If not we will cal Monday usual time.
Regards,
Jim

ITT World Communications Inc. NY Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590

NEW MALDEN
SURREY.

ARGENTINA 4/29/81 mc

BJW/pf/abn

15th April 1981

Dear Owen,

BANCO CENTRAL DE ARGENTINA

Thankyou very much for your letter of 7th April giving me the latest news concerning Argentina. I am surprised that you do not mention Giesecke and Devrient. I thought that they were strong contenders. Perhaps you could let me know what has happened to their offer.

SECURITY PRINTING

I am sorry to have to ask you to let us know your forecast for both timing and quantities involved as and when we receive this order. As you can imagine, Production Planning and Finance people here must receive this information. This is not to mention ourselves, as, obviously, if such a big order were to come in, we would have to stop chasing other orders.

I note that Jim has returned to B.A. and I would very much like you to let me know what he has learned during his visit to Madrid.

Regards,

yours sincerely,

B. J. Wauters

Mr. L.O. McGehee,
New York

CK132 14.47

Coded

LAM 4/16/81

FOR OWEN MCGEHEE

Orig: McGehee

QQ

THANK YOU FOR YOUR TELEX 14TH.

1. ARGENTINA - SERIOUSLY CHALLENGING YOUR PROBABILITY 1 RATING FOR WHOLE ORDER IN VIEW OF COMPETITION, PARTICULARLY GERMANY. PLEASE GIVE ME YOUR ASSESSMENT OF ACTUAL QUANTITIES AND DENOMINATIONS WE MAY EXPECT TO RECEIVE DURING MAY. THIS IS CRUCIAL FOR PRODUCTION PLANNING AND ACCOUNTS.

2. ALSO SERIOUSLY CHALLENGING YOUR PROBABILITY 1 RATING ON 7 COUNTRIES - IF FACTUAL PLEASE CONFIRM. AGAIN THIS IS CRUCIAL.

FINALLY, WE NEED TO KNOW DATE BY WHICH ORDERS ARE EXPECTED TO BE RECEIVED.

REGARDS

QK

WAUTERS

27103 BRADBK G

BANKTE 421795

ABN N.V. APR 15 9 27 AM '81

Coded

Orig: S. Owen
CC E. H. W
cc: LOM/JPC/LC
April 20/81

APR 20 10 03 AM '81
A.B.N.CO.

□FOR MR. BOB WAUTERS

QQQQQQQ

RE OUR PHONE CONVERSATION 16TH, OURTEL 14TH, YRTEL 13TH, AND 14TH.

1. ARGENTINA NOW EXTENDED TO ~~MAY 20~~ May 29. (correction sent). DELIVERY TO BE COMPLETED BEFORE LAST QUARTER 1982.
2. COSTA RICA BID EXTENDED 15/20 DAYS AT PRICE 47.32 U.S. DOLLARS WITH PROBABILITY PRODUCTION HERE.
3. OTHER ORDERS PROBABILITY ONE:

A) BOTH COLOMBIA AND VENEZUELA WOULD PROBABLY BE DONE HERE. WHEN QUOTATIONS REQUESTED WE WILL CONFER WITH YOU ON YOUR RECOMMENDED SELLING PRICES.

B) EXPECTED ORDER DATES FOR ALL COUNTRIES ARE AS FOLLOWS:

HONDURAS	AUGUST 1981
EL SALVADOR	SEPT. 1981
COSTA RICA	JUNE 1981
HAITI	SEPT. 1981
VENEZUELA	JULY 1981
COLOMBIA	JULY 1981
ECUADOR	JAN. 1982

QK

REGARDS.

OWEN

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. 7622/Telex-7650

Orig LOM
cc EHW
JPC
LC

April 20/81

ITT GA

85127103++

BANKNTE S421795

04 20 1623

27103 BRADBK G

GA

FOR MR. BOB WAUTERS

CORRECTION TO OUR TELEX APRIL 20

ARGENTINA NOW EXTENDED TO MAY 29.

REGARDS,

OWEN

+

27103 BRADBK GT

04/20/81 1624EST 000.70

ITT World Communications Inc. Phone Serv:Telegr.797-3311/Msngr.-7522/Infor.-7550/Telex-7590 ITT World Communicat

bcc: EHW/LOM/JPC

AMERICAN BANK NOTE COMPANY

New York to

SUBJECT ARGENTINA (Your letter April 15, 1981)

Mr. B.J.Wauters
New Malden

DATE April 29, 1981

Dear Bob:

I am sorry that our letter dated April 7, 1981 was confusing to you.

As you know, there are five bidders to produce the 1,000 million bank notes required by the Argentine Central Bank:

1. Our Group
2. De La Rue
3. Security Printing (Giesecke & Devrient made its offer under former name in Argentina).
4. Orel Fussli
5. Casa de Moneda Argentina

Neither Security Printing nor Orel Fussli precisely complied with the requirements of the call for bids, although both offered prices in the US$35.00 per thousand range. They should be disqualified, but who knows?

There is no question but what the Germans have put on a great deal of pressure; first, to be invited to offer a bid, when they had been omitted from the original list of invitees; and, second, to be awarded all or part of the contract. Both representations were made by the German Ambassador through the then Minister of Economy to the then President of the Central Bank. The first succeeded, the second we don't know about, as the present Minister of Economy and the present President of the Central Bank are new players. We do know that the working permanent staff of the Bank was very irritated by the German pressures.

I am sorry that it was not clear that I had not returned as yet to Buenos Aires. The new date by which a decision is supposed to be made is May 29, 1981, so I anticipate that I will be sent back there sometime between May 10-24, depending upon what news we have from B.A. between now and then.

Please rest assured that we will keep you advised of any significant developments.

Regards.

Sincerely yours,

P.S.: Our Agent alone made the trip to Madrid. He is a personal friend of the new Minister of Finance and knows the new President of the Central Bank; so it appeared to be an excellent opportunity to describe, informally but in detail, both the parameters of the call for bids and the Group's answer to the call. He made the most of this opportunity.

Orig. JPC

ARGENTINA

5/19/81

JM

T

ITT GA

11+

BANKNTE S421795

05 19 1547

ITT 05 19 1543 MESSAGE REF ZA139579+

BANKNTE S421795

MUSAC

BUENOS AIRES (ARGENTINA)

FOR DOCTOR MAXIMO SANTAMBROGIO

URGENT REPEAT URGENT YOUR TELEX INOPERATIVE

PLEASE TELEX EARLIEST DAY AND HOUR WHEN WE CAN TELEPHONE YOU STOP

WE WILL AWAIT REPLY BEFORE TELEPHONING STOP

BEST REGARDS

JIM

+

ACCEPTED

NEW NUMBER

ITT 05 19 1544 MESSAGE REF ZA139580+

BANKNTE S421795

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311 | Msngr. 7522 | Infor. 7550 | Telex 7590

Orig. J PC
CCEHW

MAY 20 1 27 PM '81
INT'L DIV.
A.B.N. CO.

ARGENTINA
5/21/81

M

MAY 20 1981 1321+

BANKNTE S421795

MAY 20, 1981

AT. JIM CLARENDON

FAVOR LLAMAR AL DR SANTAMBROGIO A MUSICA FUNCIONAL HOY ENTRE LAS 15.30 Y 17 HORAS NEW YORK. SALUDOS.

SILVIA

+

BANKNTE S421795

MMM

ITT World Communications Inc. NY Phone Serv. Telegr. 797-3311/Mangr. 7522/Infor. 7550/Telex 7590

ARGENTINA
5/21/81
DR

Orig. J PC
cc E H W

5/21/81

T

T

ITT GA

11++

BANKNTE S421795

05 21 1102

ITT 05 21 1101 MESSAGE REF YI141167+

BANKNTE S421795

MUSAC

BUENOS AIRES

(ARGENTINA)

YOUR TELEX MACHINE OUT OF ORDER

URGENT

FOR DOCTOR MAXIMO SANTAMBROGIO

TELEPHONE CONNECTION VERY BAD BUT I UNDERSTAND:

1. YOUR INITIAL CONTACTS WITH CLIENT INDICATE NO PRESENT PROBABILITY OF CANCELLATION, POSTPONEMENT NOR SIGNIFICANT CHANGE IN PROJECT SPECIFICATIONS NOR DECISION DATE.

2. NO IMMEDIATE NEED NOR SPECIFIC DATE OF NEED OF MY PRESENCE IN BUENOS AIRES.

WILL YOU PLEASE RECHECK ALL SOURCES INCLUDING VERY HIGHEST LEVELS TO ASCERTAIN AS PRECISELY AS POSSIBLE EXACTLY WHERE PROJECT STANDS AND EACH LEVEL ATTITUDES TOWARDS IT AND TOWARDS ABNCO.

WILL YOU PLEASE THEN TELEX US WHAT TIME FRIDAY OR TUESDAY WE SHOULD TELEPHONE YOU. FOR YOUR INFORMATION, MONDAY IS NATIONAL HOLIDAY HERE.

BEST REGARDS TO YOU AND BEBA.

JIM

+

ACCEPTED

NEW NUMBER

ITT 05 21 1104 MESSAGE REF YI141168+

BANKNTE S421795

ITT World Communications Inc. NY Phone Serv: Telegr. 797-3311/Msngr. 7622/Infor. 7550/Telex 7599